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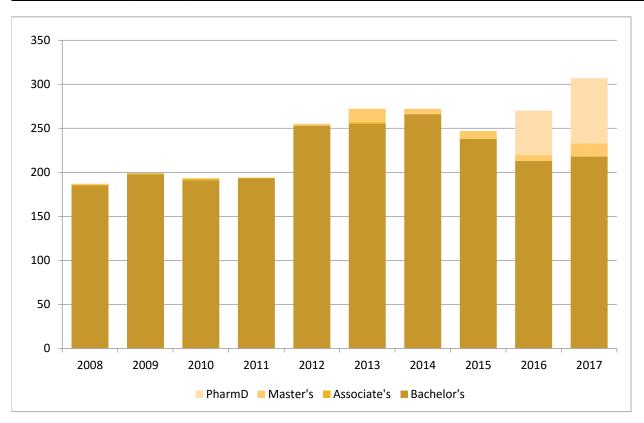
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1.1 Graduates by Degree Completed

The number of graduates each year represents one point in the "pipeline" of student enrollments. Graduating class size is dependent on the size of each incoming class, retention, and transfers.

| | Class of | Class of 2009 | Class of 2010 | Class of | Class of 2012 | Class of 2013 | Class of 2014 | Class of 2015 | Class of 2016 | Class of 2017 |
|-----------------|----------|---------------|---------------------|----------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|
| Associate's | 1 | 1 | 2 | 1 | 0 | 2 | 0 | 0 | 0 | 0 |
| Bachelor's | 185 | 198 | 191 | 193 | 253 | 255 | 266 | 238 | 213 | 218 |
| Master's | 1 | 0 | 0 | 0 | 2 | 15 | 6 | 9 | 7 | 15 |
| PharmD | | | | | | | | | 50 | 74 |
| Total Graduates | 187 | 199 | 193 | 194 | 255 | 272 | 272 | 247 | 270 | 307 |

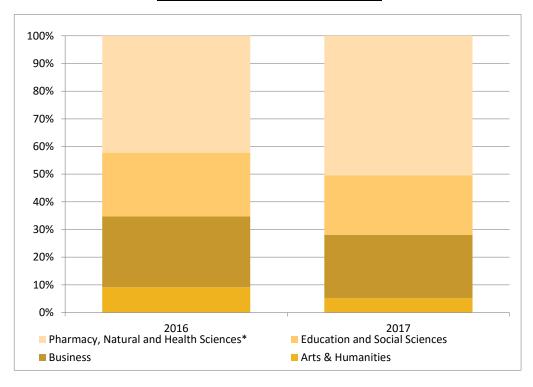


1.2 Graduates by College

Graduates below are listed by academic college (e.g. double majors appear twice in the count). The College of Arts and Humanities includes art, English, modern languages, music, religious studies, peace studies, and philosophy. The College of Business includes accounting, business management, finance, management, marketing, sales, and sport management. The College of Education and Social Sciences includes communication studies, criminal justice, economics, education, history, political science, psychology, sociology, and social work. The College of Pharmacy, Natural and Health Sciences includes athletic training, biology-chemistry (pre-health sciences), biology, chemistry, engineering science, environmental studies, exercise science and fitness, mathematics, pharmacogenomics, pharmacy, physics, and software engineering. Colleges noted with an (*) include graduates from master's and/or doctor of pharmacy programs.

| | Class | Class |
|-----------------------|-------|-------|
| | of | of |
| Major Count | 2016 | 2017 |
| Arts & Humanities | 29 | 18 |
| Business | 81 | 80 |
| Education and Social | | |
| Sciences | 73 | 75 |
| Pharmacy, Natural and | | |
| Health Sciences* | 134 | 176 |

| Percent of Total | 2016 | 2017 |
|-----------------------|-------|-------|
| Arts & Humanities | 9.1% | 5.2% |
| Business | 25.6% | 22.9% |
| Education and Social | | |
| Sciences | 23.0% | 21.5% |
| Pharmacy, Natural and | | |
| Health Sciences* | 42.3% | 50.4% |

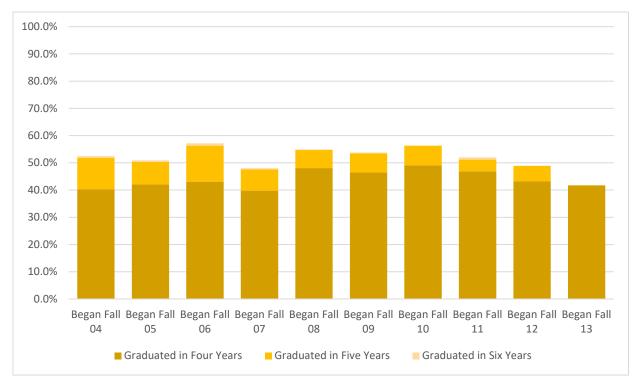


1.3 Graduation Rates by Degree Level

1.3a Bachelor's Student Graduation Rates

The data below show the percentage of all first-time, full-time students graduating from Manchester in four, five, and six years from their initial semester of entry.

| | _ | _ | Began Fall 06 | Began Fall 07 | Began Fall 08 | _ | _ | _ | _ | _ |
|-------------------|-------|-------|------------------|------------------|------------------|-------|-------|-------|-------|-------|
| Graduated in Four | | | | | | | | | | |
| Years | 40.3% | 42.1% | 43.1% | 39.8% | 48.1% | 46.5% | 49.1% | 46.9% | 43.3% | 41.7% |
| Graduated in Five | | | | | | | | | | |
| Years | 51.8% | 50.3% | 56.3% | 47.6% | 54.7% | 53.5% | 56.3% | 51.2% | 48.9% | |
| Graduated in Six | | | | | | | | | | |
| Years | 52.5% | 50.9% | 57.2% | 48.0% | 54.9% | 53.8% | 56.3% | 52.0% | | |

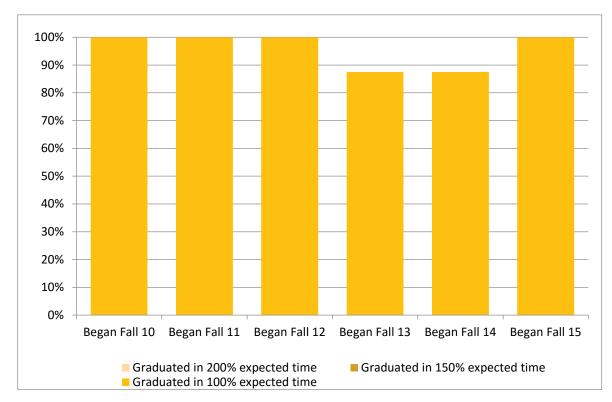


1.3 Graduation Rates by Degree Level

1.3b Master's Student Graduation Rates

The data below show the percentage of the Master of Athletic Training students graduating from Manchester in 100%, 150%, or 200% of the expected time. The expected completion time for the MAT program is two years.

| MAT | Began Fall 10 | Began Fall 11 | Began Fall 12 | Began Fall 13 | _ | Began Fall 15 |
|-------------------|------------------|------------------|------------------|------------------|-------|------------------|
| Graduated in 100% | | | | | | |
| expected time | 100.0% | 100.0% | 100.0% | 87.5% | 87.5% | 100.0% |
| Graduated in 150% | | | | | | |
| expected time | | | | | | |
| Graduated in 200% | | | | | | |
| expected time | | | | | | |

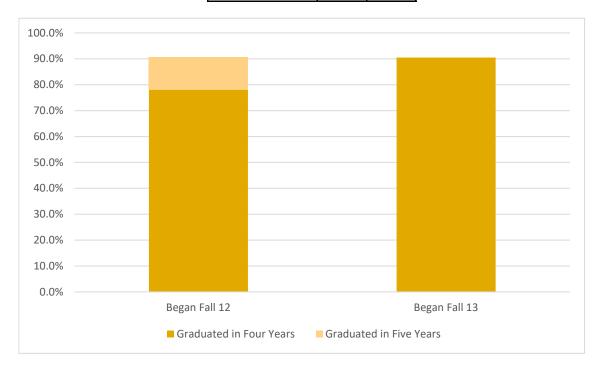


1.3 Graduation Rates by Degree Level

1.3c PharmD Student Graduation Rates

The data below show the percentage of all Doctor of Pharmacy students graduating from Manchester in four, five, and six years from their initial semester of entry. The expected completion time for the pharmacy program is four years.

| | Began Fall 12 | |
|------------------|------------------|-------|
| Graduated in | | |
| Four Years | 78.1% | 90.5% |
| Graduated in | | |
| Five Years | 90.6% | |
| Graduated in Six | | |
| Years | | |

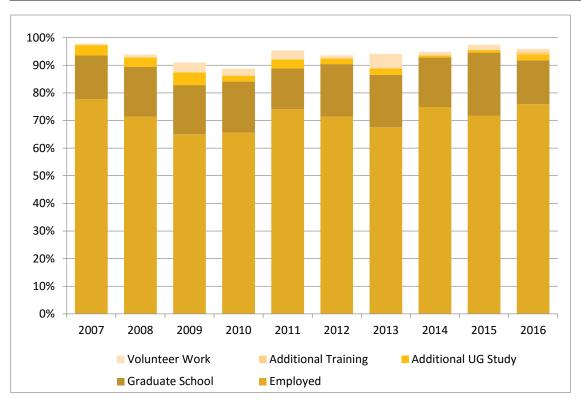


1.4 Graduate Outcomes by Degree Level

1.4a Graduate Outcomes - Bachelor's Graduates

After graduation, students are surveyed to determine their activities after graduation. A strong response rate assures a clear look at our graduates six months after graduation. A vast majority of bachelor's-level graduates are employed. Others enter graduate school, pursue further undergraduate work, work full time in volunteer services, and a few are not seeking employment. The "total" represents the percentage of those employed, in further studies, or in full-time volunteer placements (graduates not seeking employment or who did not respond to the survey are not factored into these percentages).

| | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 |
|---------------------------------------|---|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| Employed | 77.7% | 71.4% | 65.0% | 65.6% | 74.1% | 71.4% | 67.5% | 74.9% | 71.8% | 75.9% |
| Graduate School | 15.8% | 18.1% | 17.8% | 18.5% | 14.8% | 19.0% | 19.0% | 17.9% | 22.8% | 15.9% |
| Additional UG | | | | | | | | | | |
| Study | 3.8% | 3.3% | 4.6% | 2.1% | 3.2% | 2.0% | 2.4% | 0.8% | 0.9% | 2.1% |
| Additional Training | | | | | | | | | | 1.0% |
| Volunteer Work | 0.5% | 1.1% | 3.6% | 2.6% | 3.2% | 1.2% | 5.2% | 1.2% | 1.9% | 1.0% |
| Still Seeking | 1.6% | 4.9% | 7.1% | 8.5% | 3.7% | 5.6% | 3.2% | 2.8% | 1.9% | 4.1% |
| Not Seeking Work | 0.5% | 1.1% | 2.0% | 2.6% | 1.0% | 0.8% | 2.8% | 2.4% | 0.4% | 0.0% |
| | Percentages above are based on total respondents. | | | | | | | | | |
| No Answer | 0.5% | 1.6% | 0.5% | | 1.0% | 1.6% | 1.2% | 3.4% | 13.4% | 8.5% |
| Total Employed, Volunteering or in | | | | | | | | | | |
| Further Study | 97.8% | 93.9% | 92.7% | 91.3% | 96.3% | 94.3% | 96.7% | 97.1% | 98.0% | 95.9% |



1.4 Graduate Outcomes by Degree Level

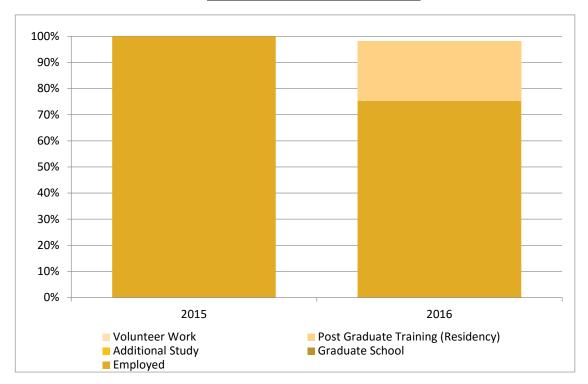
1.4b Graduate Outcomes - Master's Graduates

After graduation, students are surveyed to determine their activities after graduation. A strong response rate assures a clear look at our graduates six months after graduation. A vast majority of master's-level graduates are employed. Some graduates pursue post graduate training, further studies, work full time in volunteer services, or choose to not seek employment. The "total" represents the percentage of those employed, in post graduate training, in further studies, or in full-time volunteer placements (graduates not seeking employment or who did not respond to the survey are not factored into these percentages).

| | 2015 | 2016 |
|--------------------|------|-------|
| Employed | 100% | 75% |
| Graduate School | | 0.0% |
| Additional Study | | 0.0% |
| Post Graduate | | |
| Training | | |
| (Residency) | | 22.8% |
| Volunteer Work | | 0.0% |
| Not Seeking Work | | 0.0% |
| Still Seeking Work | | 1.8% |

Percentages above are based on total respondents.

| No Answer | 11.0% | 0.0% |
|--------------------|-------|------|
| Total Employed, | | |
| Volunteering or in | | |
| Further Study | 100% | 98% |



1.4 Graduate Outcomes by Degree Level

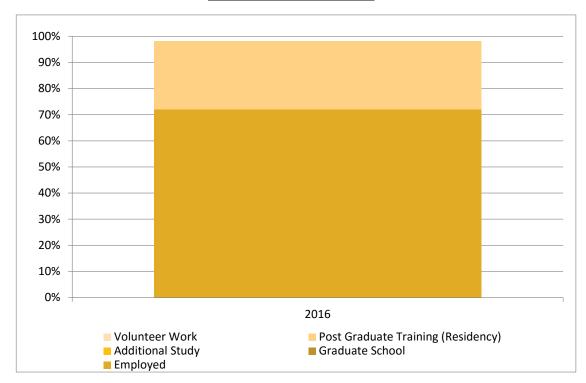
1.4c Graduate Outcomes - PharmD Graduates

After graduation, students are surveyed to determine their activities after graduation. A strong response rate assures a clear look at our graduates six months after graduation. A vast majority of pharmacy graduates are employed. Some graduates pursue post graduate training, further studies, work full time in volunteer services, or choose to not seek employment. The "total" represents the percentage of those employed, in post graduate training, in further studies, or in full-time volunteer placements (graduates not seeking employment or who did not respond to the survey are not factored into these percentages).

| | 2016 |
|--------------------|-------|
| Employed | 72% |
| Graduate School | 0.0% |
| Additional Study | 0.0% |
| Post Graduate | |
| Training | |
| (Residency) | 26.0% |
| Volunteer Work | 0.0% |
| Not Seeking Work | 0.0% |
| Still Seeking Work | 2.0% |

Percentages above are based on total respondents.

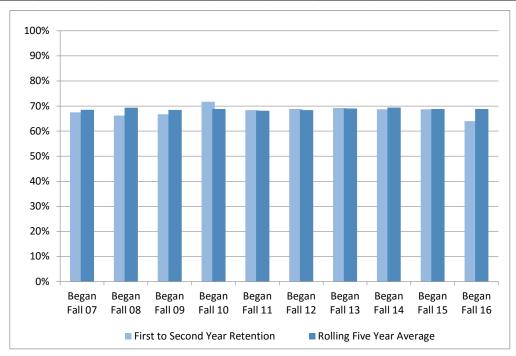
| No Answer | 0.0% |
|--------------------|------|
| Total Employed, | |
| Volunteering or in | |
| Further Study | 98% |



2.1 Undergraduate Retention from First to Second Year

Retention from first to second year is a function of many factors. Most important are academic preparation, satisfaction with programs and services, fit with the University, and individual financial circumstances. Manchester's retention of students from first to second year is typical of liberal arts colleges like us and the reasons students give for leaving are common to other schools as well.

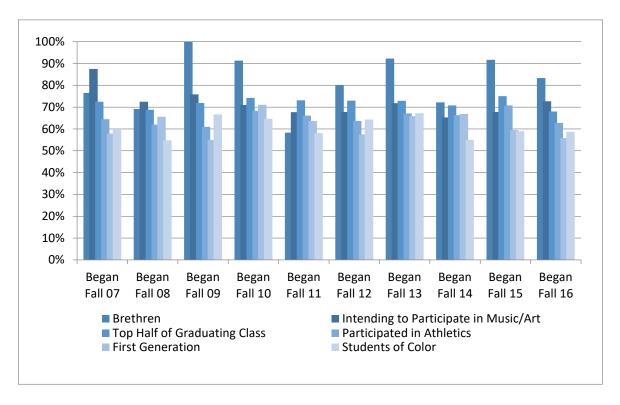
| | Began Fall 07 | Began Fall 08 | Began Fall 09 | Began Fall 10 | Began Fall 11 | Began Fall 12 | Began Fall 13 | Began Fall 14 | Began Fall 15 | Began Fall 16 |
|-------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|
| First to Second | 07.50/ | 00.00/ | 00.70/ | 74 70/ | 00.40/ | 00.00/ | 00.00/ | 00.70/ | 00.70/ | 0.4.00/ |
| Year Retention | 67.5% | 66.2% | 66.7% | 71.7% | 68.4% | 68.8% | 69.2% | 68.7% | 68.7% | 64.0% |
| Rolling Five Year | | | | | | | | | | |
| Average | 68.5% | 69.3% | 68.4% | 68.8% | 68.1% | 68.4% | 69.0% | 69.4% | 68.8% | 68.8% |



2.2 Undergraduate Retention of Selected Subgroups

For a variety of reasons, some students are more likely to stay than others. The groups described here are all subsets of first-year student cohorts. Retention studies at Manchester and many other institutions suggest that academically better prepared students, those who experience early academic success in college (not necessarily the same group as those who are well prepared), and those who integrate quickly into a college community are more likely to re-enroll. In 2016, athletic retention percentages changed from those who intended to participate in athletics to those who did participate on an athletic team.

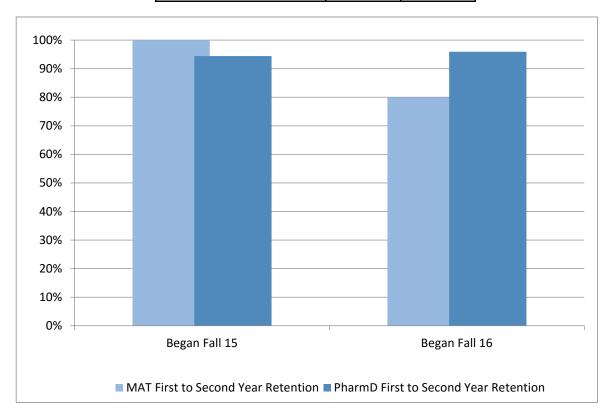
| | Began Fall 07 | Began Fall 08 | Began Fall 09 | Began Fall 10 | Began Fall 11 | Began Fall 12 | Began Fall 13 | Began Fall 14 | Began Fall 15 | Began Fall 16 |
|--------------------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|
| Brethren | 76.5% | 69.2% | 100% | 91.3% | 58.3% | 80.0% | 92.3% | 72.2% | 91.7% | 83.3% |
| Intending to Participate in | | | | | | | | | | |
| Music/Art | 87.5% | 72.5% | 75.9% | 71.0% | 67.7% | 67.8% | 71.8% | 65.3% | 67.8% | 72.7% |
| Top Half of | | | | | | | | | | |
| Graduating Class | 72.5% | 68.8% | 71.9% | 74.2% | 73.1% | 73.0% | 72.9% | 70.8% | 75.0% | 68.0% |
| Participated in | | | | | | | | | | |
| Athletics | 64.5% | 62.0% | 60.9% | 68.3% | 66.1% | 63.7% | 67.1% | 66.3% | 70.8% | 62.7% |
| First Generation | 57.9% | 65.6% | 54.9% | 71.1% | 63.7% | 57.5% | 65.9% | 66.9% | 59.5% | 55.8% |
| Students of Color | 60.0% | 54.8% | 66.7% | 64.7% | 58.1% | 64.3% | 67.2% | 55.0% | 59.0% | 58.7% |
| Overall Retention | 67.5% | 66.2% | 66.7% | 71.7% | 68.4% | 68.8% | 69.2% | 68.7% | 68.7% | 64.0% |



2.3 Graduate/Professional Retention from First to Second Year

Graduate and professional programs vary by schedule and length. First to second year retention percentages are provided for those graduate and professional programs lasting two or more years in duration.

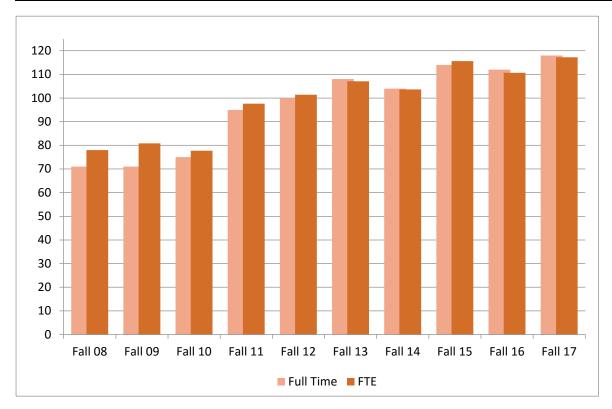
| | Began Fall | Began Fall |
|--------------------------|------------|------------|
| | 15 | 16 |
| MAT First to Second Year | | |
| Retention | 100.0% | 80.0% |
| PharmD First to Second | | |
| Year Retention | 94.4% | 95.9% |



3.1 Faculty Size

The full-time faculty count includes all individuals for whom teaching is at least 50 percent or more of their assignment. Librarians are also included in this count. Full Time Equivalent (FTE) is calculated by adding credits taught by adjuncts and others and adjusting for non-teaching assignments of those in the full-time faculty count. Beginning in Fall 2010, librarians are included in the full-time count but not the FTE calculation because they are classified as faculty but teach outside the classroom. In addition, one coach was reclassified as full-time faculty because classroom teaching was 50 percent or more of their load. Pharmacy program faculty started in Fall 2011.

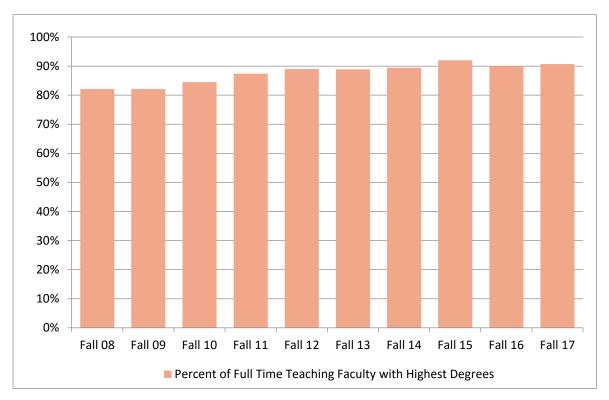
| | Fall 08 | Fall 09 | Fall 10 | Fall 11 | Fall 12 | Fall 13 | Fall 14 | Fall 15 | Fall 16 | Fall 17 |
|-----------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Full Time | 71 | 71 | 75 | 95 | 100 | 108 | 104 | 114 | 112 | 118 |
| FTE | 78 | 80.8 | 77.7 | 97.6 | 101.4 | 107.1 | 103.6 | 115.6 | 110.7 | 117.2 |



3.2 Faculty with Highest Degrees

Percentage of faculty with highest degree is one measure of faculty quality. In most disciplines, the doctorate is the highest degree. In other disciplines, however, we consider other degrees as highest in their field. For instance, in social work, where the teaching assignment is in applied social work, the M.S.W. (Master of Social Work) is considered the highest degree. In accounting, we consider that an appropriate master's degree combined with credentials as a C.P.A. (Certified Public Accountant) is the highest degree. The same is true in athletic training and fine and performing arts where we regard master's degrees as the highest in their field. Percentages are of full time faculty (see 3.1).

| | Fall 08 | Fall 09 | Fall 10 | Fall 11 | Fall 12 | Fall 13 | Fall 14 | Fall 15 | Fall 16 | Fall 17 |
|----------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Percent of Full | | | | | | | | | | |
| Time Teaching | | | | | | | | | | |
| Faculty with Highest | | | | | | | | | | |
| Degrees | 82.1% | 82.1% | 84.5% | 87.4% | 89.0% | 88.9% | 89.4% | 92.0% | 90.0% | 90.7% |

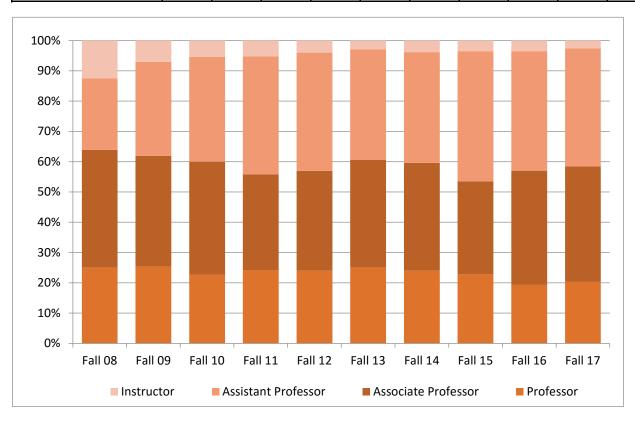


3.3 Faculty by Rank

These counts include all full-time employees for whom classroom teaching is at least 50 percent or more of their assignment. Librarians are also included in this count. Pharmacy program faculty were added to this total in 2011.

| Count | Fall 08 | Fall 09 | Fall 10 | Fall 11 | Fall 12 | Fall 13 | Fall 14 | Fall 15 | Fall 16 | Fall 17 |
|---------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Professor | 18 | 18 | 17 | 23 | 24 | 26 | 25 | 26 | 23 | 24 |
| Associate Professor | 28 | 26 | 28 | 30 | 33 | 37 | 37 | 35 | 40 | 45 |
| Assistant Professor | 17 | 22 | 26 | 37 | 39 | 38 | 38 | 49 | 44 | 46 |
| Instructor | 9 | 5 | 4 | 5 | 4 | 3 | 4 | 4 | 5 | 3 |

| Percent of Total | Fall 08 | Fall 09 | Fall 10 | Fall 11 | Fall 12 | Fall 13 | Fall 14 | Fall 15 | Fall 16 | Fall 17 |
|---------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Professor | | | | | 24.0% | | | | | |
| Associate Professor | 38.9% | 36.6% | 37.3% | 31.6% | 33.0% | 35.6% | 35.6% | 30.7% | 37.7% | 38.1% |
| Assistant Professor | 23.6% | 31.0% | 34.7% | 38.9% | 39.0% | 36.5% | 36.5% | 43.0% | 39.5% | 39.0% |
| Instructor | 12.5% | 7.0% | 5.3% | 5.3% | 4.0% | 2.9% | 3.8% | 3.5% | 3.5% | 2.5% |

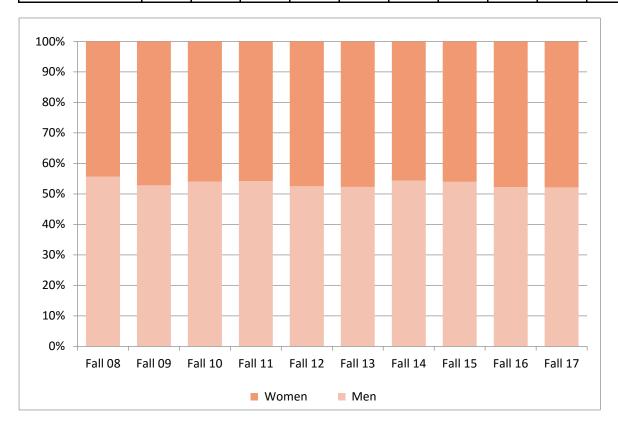


3.4 Faculty by Gender

These counts include all full-time employees for whom classroom teaching is at least 50 percent or more of their assignment, librarians and a married couple that job share. Numbers starting in the Fall of 2011 include faculty in the Pharmacy Program.

| Count | F-II 00 | F-II 00 | F-II 40 | Fall 44 | F-II 40 | F-II 40 | Fall 44 | T-11 4 F | F-II 4C | F-II 47 |
|-------|---------|---------|---------|---------|---------|---------|---------|----------|---------|---------|
| Count | Fall 08 | Fall 09 | Fall 10 | Fall 11 | Fall 12 | Fall 13 | Fall 14 | Fall 15 | Fall 16 | Fall 17 |
| Men | 39.5 | 37.5 | 40.5 | 51.5 | 52.5 | 56.5 | 56.5 | 61.5 | 58.5 | 61.5 |
| Women | 31.5 | 33.5 | 34.5 | 43.5 | 47.5 | 51.5 | 47.5 | 52.5 | 53.5 | 56.5 |

| Percent of Total | Fall 08 | Fall 09 | Fall 10 | Fall 11 | Fall 12 | Fall 13 | Fall 14 | Fall 15 | Fall 16 | Fall 17 |
|------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Men | 55.6% | 52.8% | 54.0% | 54.2% | 52.5% | 52.3% | 54.3% | 53.9% | 52.2% | 52.1% |
| Women | 44.4% | 47.2% | 46.0% | 45.8% | 47.5% | 47.7% | 45.7% | 46.1% | 47.8% | 47.9% |

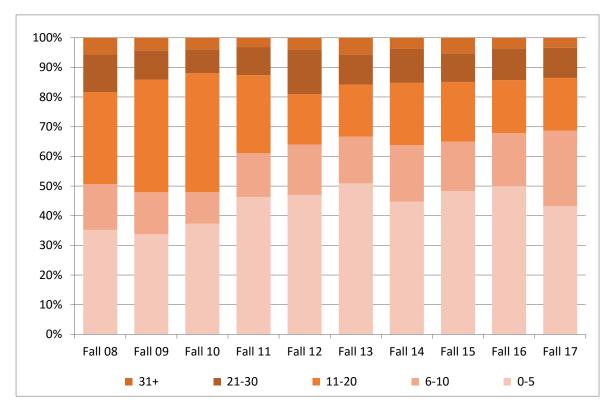


3.5 Faculty by Length of Service

These counts include all full-time employees for whom classroom teaching is at least 50 percent or more of their assignment and librarians. Starting in Fall 2011, faculty in the Pharmacy Program are included in the count.

| Count by Years | Fall 08 | Fall 09 | Fall 10 | Fall 11 | Fall 12 | Fall 13 | Fall 14 | Fall 15 | Fall 16 | Fall 17 |
|----------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| 31+ | 4 | 3 | 3 | 3 | 4 | 6 | 4 | 6 | 4 | 4 |
| 21-30 | 9 | 7 | 6 | 9 | 15 | 11 | 12 | 11 | 12 | 12 |
| 11-20 | 22 | 27 | 30 | 25 | 17 | 19 | 22 | 23 | 20 | 21 |
| 6-10 | 11 | 10 | 8 | 14 | 17 | 17 | 20 | 19 | 20 | 30 |
| 0-5 | 25 | 24 | 28 | 44 | 47 | 55 | 47 | 55 | 56 | 51 |

| Percent of Total | Fall 08 | Fall 09 | Fall 10 | Fall 11 | Fall 12 | Fall 13 | Fall 14 | Fall 15 | Fall 16 | Fall 17 |
|------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| 31+ | 5.6% | 4.2% | 4.0% | 3.2% | 4.0% | 5.6% | 3.8% | 5.3% | 3.6% | 3.4% |
| 21-30 | 12.7% | 9.9% | 8.0% | 9.5% | 15.0% | 10.2% | 11.4% | 9.6% | 10.7% | 10.2% |
| 11-20 | 31.0% | 38.0% | 40.0% | 26.3% | 17.0% | 17.6% | 21.0% | 20.2% | 17.9% | 17.8% |
| 6-10 | 15.5% | 14.1% | 10.7% | 14.7% | 17.0% | 15.7% | 19.0% | 16.7% | 17.9% | 25.4% |
| 0-5 | 35.2% | 33.8% | 37.3% | 46.3% | 47.0% | 50.9% | 44.8% | 48.2% | 50.0% | 43.2% |

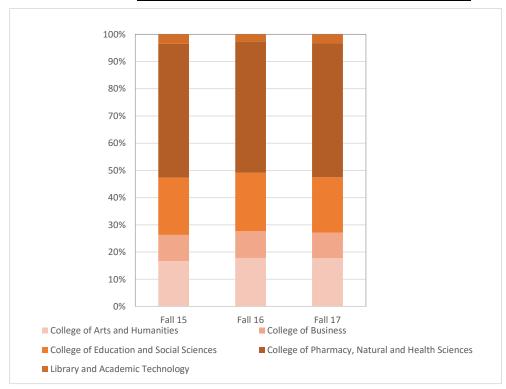


3.6 Faculty by College

In Fall 2015, Manchester University reorganized into four colleges: the College of Arts and Humanities; the College of Business; the College of Education and Social Sciences; and the College of Pharmacy, Natural and Health Sciences. The College of Arts and Humanities includes the peace studies program and the departments of art, English, modern languages, music, and philosophy and religious studies. The College of Education and Social Sciences includes the departments of communication studies; economics; education; history and political science; psychology; and sociology, social work and criminal justice. The College of Pharmacy, Natural and Health Sciences includes the environmental studies, pharmacy, and pharmacogenomics programs and the departments of athletic training and exercise science, biology, chemistry, mathematics and computer science, and physics. Library faculty are in the department of library and academic technology.

| Count | Fall 15 | Fall 16 | Fall 17 |
|----------------------------------|---------|---------|---------|
| College of Arts and Humanities | 19 | 20 | 21 |
| College of Business | 11 | 11 | 11 |
| College of Education and Social | | | |
| Sciences | 24 | 24 | 24 |
| College of Pharmacy, Natural and | | | |
| Health Sciences | 56 | 54 | 58 |
| Library and Academic Technology | 4 | 3 | 4 |

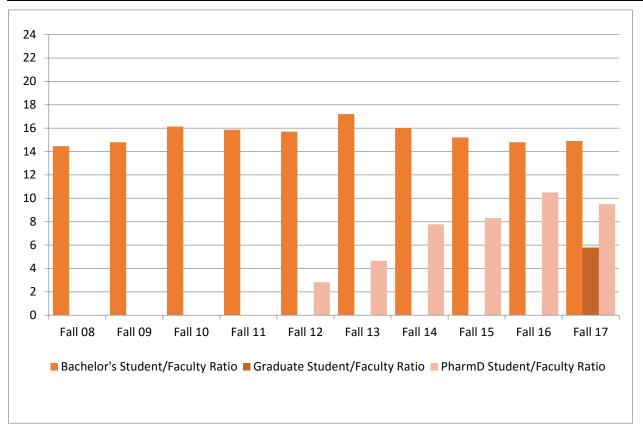
| Percent of Total | Fall 15 | | |
|----------------------------------|---------|-------|-------|
| College of Arts and Humanities | 16.7% | 17.9% | 17.8% |
| College of Business | 9.6% | 9.8% | 9.3% |
| College of Education and Social | | | |
| Sciences | 21.1% | 21.4% | 20.3% |
| College of Pharmacy, Natural and | | | |
| Health Sciences | 49.1% | 48.2% | 49.2% |
| Library and Academic Technology | 3.5% | 2.7% | 3.4% |



3.7 Student/Faculty Ratio by Degree Level

The student-to-faculty ratio is calculated by dividing FTE student enrollment by faculty FTE.

| | Fall 08 | Fall 09 | Fall 10 | Fall 11 | Fall 12 | Fall 13 | Fall 14 | Fall 15 | Fall 16 | Fall 17 |
|-----------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Bachelor's | | | | | | | | | | |
| Student/Faculty | | | | | | | | | | |
| Ratio | 14.5 | 14.8 | 16.1 | 15.9 | 15.7 | 17.2 | 16.0 | 15.2 | 14.8 | 14.9 |
| Graduate | | | | | | | | | | |
| Student/Faculty | | | | | | | | | | |
| Ratio | | | | | | | | | | 5.8 |
| PharmD | | | | | | | | | | |
| Student/Faculty | | | | | | | | | | |
| Ratio | | | | | 2.8 | 4.7 | 7.8 | 8.3 | 10.5 | 9.5 |

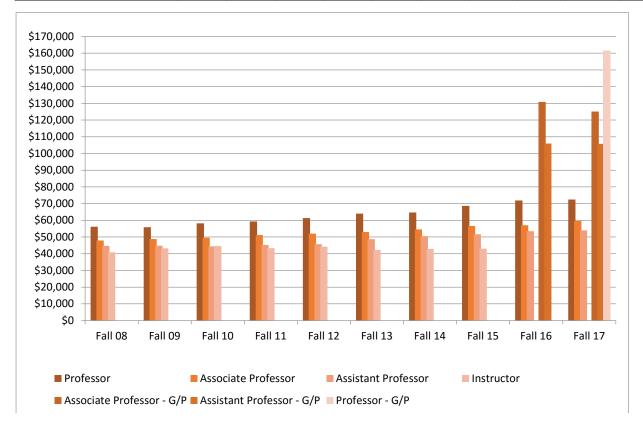


3.8 Faculty Salaries by Rank and Degree Level

Average salaries are a snapshot of compensation in a given year. Averages can increase or decline from year to year based on changes within each rank through hiring and retirements. Since 2004-05, salary increases have been applied on January 1 of each year. Fall 2004 and subsequent averages reflect September 1 data and do not reflect these mid-academic year increases. Averages are for all full-time faculty (see 3.1). Graduate faculty include those who primarily teach in masters and/or professional programs.

| Primarily Undergraduate | Fall 08 | Fall 09 | Fall 10 | Fall 11 | Fall 12 | Fall 13 | Fall 14 | Fall 15 | Fall 16 | Fall 17 |
|-------------------------|----------|----------|----------|----------|----------|----------|----------|----------|------------|------------|
| | | | | | | | | | | |
| | | | | | | | | | | |
| | | | | | | | | | | |
| Professor | \$56,186 | \$55,849 | \$58,123 | \$59,330 | \$61,320 | \$63,963 | \$64,712 | \$68,587 | \$71,851 | \$72,447 |
| Associate Professor | \$47,964 | \$48,785 | \$49,507 | \$51,183 | \$52,083 | \$53,000 | \$54,559 | \$56,675 | \$56,997 | \$59,605 |
| Assistant Professor | \$44,651 | \$44,770 | \$44,378 | \$45,236 | \$45,727 | \$48,720 | \$50,480 | \$51,609 | \$53,464 | \$53,955 |
| | | | | | | | | | Small | Small |
| Instructor | \$40,831 | \$43,240 | \$44,548 | \$43,319 | \$44,186 | \$42,301 | \$42,860 | \$43,007 | population | population |

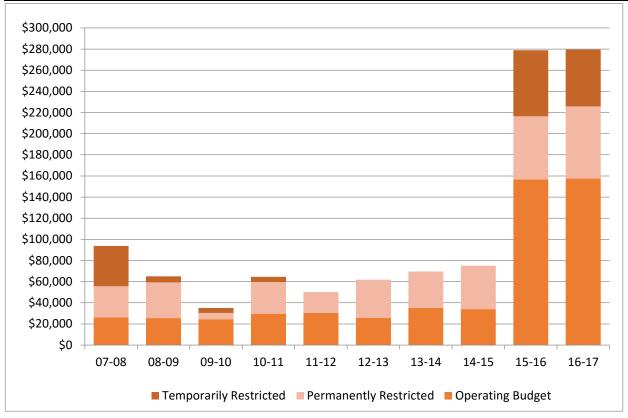
| Primarily Graduate and/or Professional | Fall 08 | Fall 09 | Fall 10 | Fall 11 | Fall 12 | Fall 13 | Fall 14 | Fall 15 | Fall 16 | Fall 17 |
|---|---------|---------|---------|---------|---------|---------|---------|---------|------------------|-----------|
| Professor - G/P | | | | | | | | | Small population | \$161,607 |
| Associate Professor - G/P | | | | | | | | | \$130,790 | \$125,069 |
| Assistant Professor - G/P | | | | | | | | | \$105,947 | \$105,725 |



3.9 Faculty Development

Funds for faculty professional development come from the operating budget, temporarily restricted funds (typically grants), and permanently restricted/endowed funds. In 2015-16, calculations were updated to include faculty development for faculty in all degree programs.

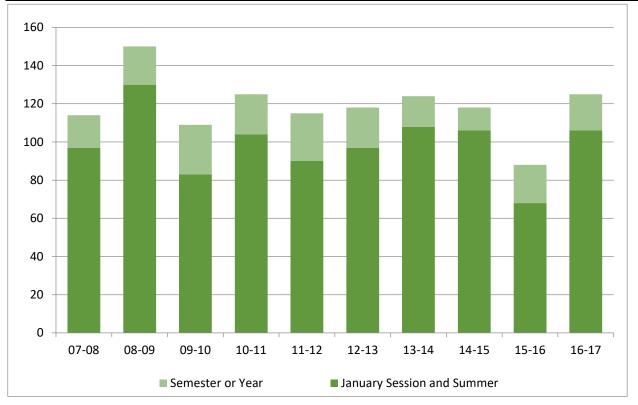
| | 07-08 | 08-09 | 09-10 | 10-11 | 11-12 | 12-13 | 13-14 | 14-15 | 15-16 | 16-17 |
|------------------|----------|----------|----------|----------|----------|----------|----------|----------|-----------|-----------|
| Operating Budget | \$26,156 | \$25,559 | \$24,440 | \$29,559 | \$30,396 | \$25,784 | \$35,000 | \$34,015 | \$156,800 | \$157,500 |
| Temporarily | | | | | | | | | | |
| Restricted | \$38,169 | \$5,646 | \$4,750 | \$5,000 | \$0 | \$0 | \$0 | \$0 | \$62,365 | \$53,709 |
| Permanently | | | | | | | | | | |
| Restricted | \$29,430 | \$33,797 | \$5,888 | \$30,047 | \$19,868 | \$36,015 | \$34,644 | \$41,052 | \$59,656 | \$68,332 |
| Total | \$93,755 | \$65,002 | \$35,078 | \$64,606 | \$50,264 | \$61,798 | \$69,644 | \$75,067 | \$278,821 | \$279,541 |



4.1 Undergraduate Study Abroad

Study abroad provides students with opportunities to learn and grow in ways not possible on campus. Manchester encourages study abroad through both January Session and summer study tours and immersion for a semester or full year through off-campus residency programs.

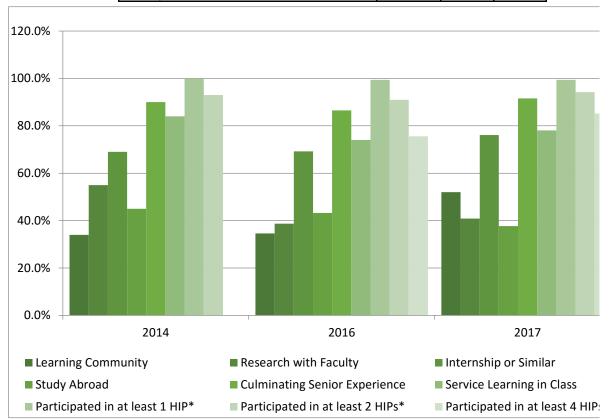
| | 07-08 | 08-09 | 09-10 | 10-11 | 11-12 | 12-13 | 13-14 | 14-15 | 15-16 | 16-17 |
|---------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| January Session | | | | | | | | | | |
| and Summer | 97 | 130 | 83 | 104 | 90 | 97 | 108 | 106 | 68 | 106 |
| Semester or Year | 17 | 20 | 26 | 21 | 25 | 21 | 16 | 12 | 20 | 19 |
| Total | 114 | 150 | 109 | 125 | 115 | 118 | 124 | 118 | 88 | 125 |
| | | | | | | | | | | |
| Percentage of Total | | | | | | | | | | |
| Undergraduates | 11.3% | 13.4% | 9.2% | 10.0% | 9.0% | 9.5% | 10.3% | 9.4% | 7.1% | 9.8% |



4.2 Undergraduate Participation in High Impact Practices

The American Association of Colleges and Universities (AAC&U) supports several teaching and learning practices that are proven to be widely beneficial for college students (Kuh, 2008). High Impact Practices (HIPs) include: First-Year Seminars and Experiences, Learning Communities, Writing-Intensive Courses, Collaborative Assignments and Projects, Undergraduate Research, Diversity/Global Learning, Service Learning or Community-Based Learning, Internships, and Capstone Courses and Projects. Manchester University embeds several HIPs in the undergraduate experience and aims to increase student engagement in optional HIPs. Participation data below are for seniors based on the National Survey of Student Engagement and similar internal surveys of graduating seniors.

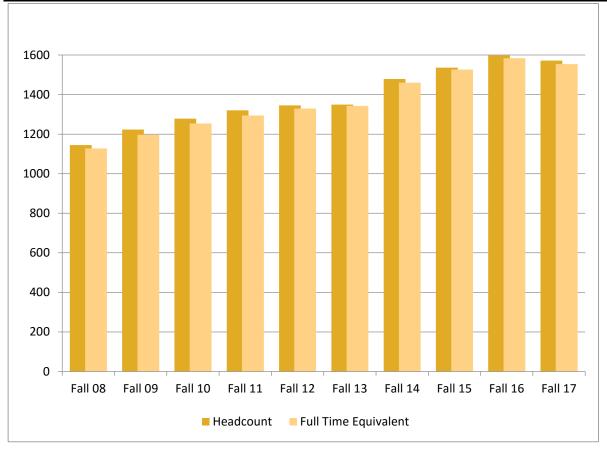
| High Impact Practices | 2014 | 2016 | 2017 |
|-----------------------------------|--------|-------|-------|
| Learning Community | 34.0% | 34.6% | 52.0% |
| Research with Faculty | 55.0% | 38.7% | 40.9% |
| Internship or Similar | 69.0% | 69.2% | 76.1% |
| Study Abroad | 45.0% | 43.2% | 37.7% |
| Culminating Senior Experience | 90.0% | 86.5% | 91.6% |
| Service Learning in Class | 84.0% | 74.0% | 78.1% |
| Participated in at least 1 HIP* | 100.0% | 99.4% | 99.4% |
| Participated in at least 2 HIPs* | 93.0% | 91.0% | 94.2% |
| Participated in at least 4 HIPs** | | 75.6% | 85.2% |



5.1 Total Enrollment

Total enrollment, the number of individual students enrolled at Manchester each Fall, includes students who are full time and part time; professional, graduate and undergraduate; degree-seeking and those taking a single course for personal growth. Total headcount is a good indicator of enrollment health, but a very general one. It masks, for example, distribution between full-time and part-time enrollments. Full Time Equivalent, or FTE, enrollment converts units taken by part-time students and adds them to full-time enrollment. This standardizes part-time enrollments into comparable units.

| | Fall 08 | Fall 09 | Fall 10 | Fall 11 | Fall 12 | Fall 13 | Fall 14 | Fall 15 | Fall 16 | Fall 17 |
|----------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Headcount | 1145 | 1223 | 1278 | 1320 | 1345 | 1349 | 1479 | 1536 | 1598 | 1572 |
| Bachelors | 1145 | 1223 | 1274 | 1297 | 1257 | 1199 | 1257 | 1246 | 1272 | 1266 |
| Masters | | | 4 | 23 | 24 | 15 | 18 | 13 | 32 | 17 |
| PharmD | | | | | 64 | 135 | 204 | 277 | 294 | 289 |
| Full Time Equivalent | | | | | | | | | | |
| (FTE) | 1127.6 | 1196 | 1253.8 | 1294.4 | 1329.0 | 1343 | 1460 | 1527 | 1584 | 1554 |

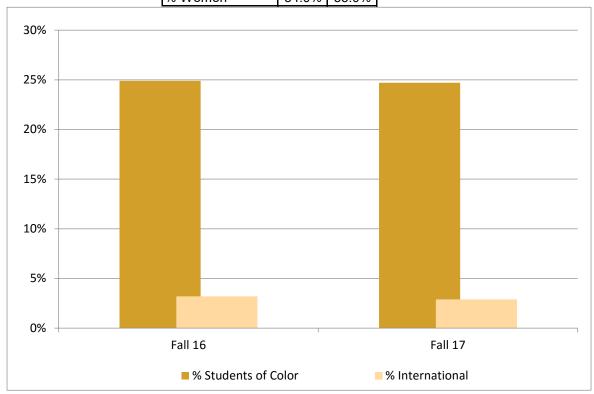


5.2 Composition of Institutional Enrollment

The University's enrollment is diverse in many respects. Religious background, gender, ethnicity, country of origin, and first-generation status describe just a few of those diverse characteristics. Percentages are of degree-seeking students enrolled.

| Count | Fall 16 | Fall 17 |
|-------------------|---------|---------|
| Students of Color | 394 | 389 |
| International | 50 | 46 |
| | | |
| Men | 734 | 738 |
| Women | 864 | 834 |

| Percent of Total | Fall 16 | Fall 17 |
|------------------|---------|---------|
| % Students of | | |
| Color | 24.9% | 24.7% |
| % International | 3.2% | 2.9% |
| | | |
| % Men | 46.0% | 47.0% |
| % Women | 54 0% | 53.0% |



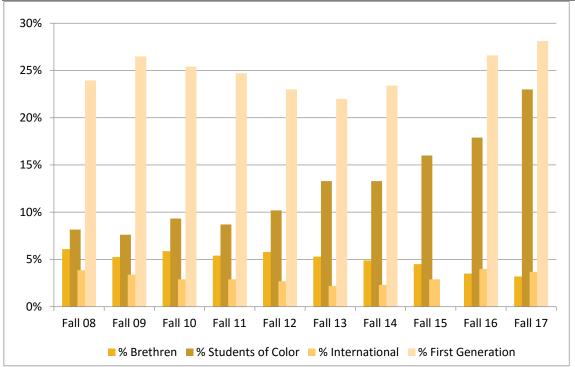
5.2 Composition of Institutional Enrollment

5.2a Composition of Undergraduate Enrollment

The University's enrollment is diverse in many respects. Religious background, gender, ethnicity, country of origin, and first-generation status describe just a few of those diverse characteristics. Prior to Fall 2016 percentages were of full-time undergraduate students enrolled. Beginning Fall 2016, percentages are of undergraduate degree-seeking students.

| _ | | | | | | | | | | |
|-------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Count | Fall 08 | Fall 09 | Fall 10 | Fall 11 | Fall 12 | Fall 13 | Fall 14 | Fall 15 | Fall 16 | Fall 17 |
| Brethren | 68 | 62 | 73 | 69 | 73 | 63 | 60 | 56 | 44 | 40 |
| Students of Color | 91 | 90 | 116 | 112 | 128 | 160 | 164 | 197 | 224 | 290 |
| International | 43 | 40 | 36 | 37 | 34 | 26 | 28 | 39 | 50 | 46 |
| First Generation | 267 | 313 | 316 | 317 | 289 | 264 | 289 | 312 | 333 | 355 |
| Mon | E40 | EQ.4 | E04 | 614 | 600 | EGO | FOG | EOE | COF | 616 |
| Men | 549 | 584 | 594 | 614 | 609 | 568 | 596 | 595 | 605 | 616 |
| Women | 566 | 598 | 649 | 683 | 648 | 631 | 637 | 640 | 649 | 650 |

| Percent of Total | Fall 08 | Fall 09 | Fall 10 | Fall 11 | Fall 12 | Fall 13 | Fall 14 | Fall 15 | Fall 16 | Fall 17 |
|--------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| % Brethren | 6.1% | 5.2% | 5.9% | 5.4% | 5.8% | 5.3% | 4.9% | 4.5% | 3.5% | 3.2% |
| % Students of | | | | | | | | | | |
| Color | 8.2% | 7.6% | 9.3% | 8.7% | 10.2% | 13.3% | 13.3% | 16.0% | 17.9% | 23.0% |
| % International | 3.9% | 3.4% | 2.9% | 2.9% | 2.7% | 2.2% | 2.3% | 2.9% | 4.0% | 3.7% |
| % First Generation | 23.9% | 26.5% | 25% | 25% | 23% | 22% | 23% | 25.3.% | 27% | 28% |
| | | | | | | | | | | |
| % Men | 49.2% | 49.4% | 47.8% | 47.1% | 48.4% | 47.4% | 48.3% | 48.2% | 48.2% | 49.0% |
| % Women | 50.8% | 50.6% | 52.2% | 52.9% | 51.6% | 52.6% | 51.7% | 51.8% | 51.8% | 51.0% |



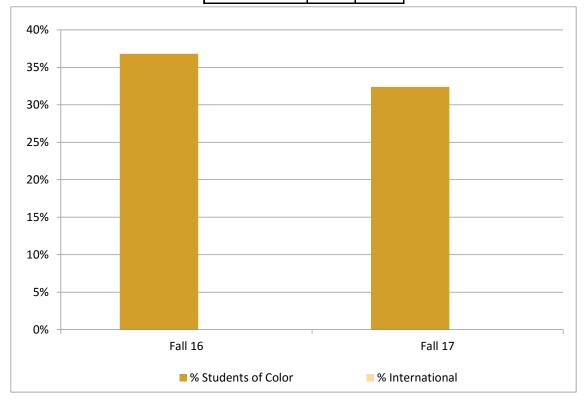
5.2 Composition of Institutional Enrollment

5.2b Composition of Graduate/Professional Enrollment

The University's enrollment is diverse in many respects. Religious background, gender, ethnicity, country of origin, and first-generation status describe just a few of those diverse characteristics. Percentages are of degree-seeking, graduate/professional students (master's level and PharmD) enrolled.

| Count | Eall 16 | Fall 17 |
|---------------|---------|-----------------|
| | raii io | raii i <i>i</i> |
| Students of | | |
| Color | 120 | 99 |
| International | 0 | 0 |
| | | |
| Men | 126 | 122 |
| Women | 200 | 184 |

| Percent of Total | Fall 16 | Fall 17 |
|------------------|---------|---------|
| % Students of | | |
| Color | 36.8% | 32.4% |
| % International | 0.0% | 0.0% |
| | | |
| % Men | 38.7% | 39.9% |
| % Women | 61.3% | 60.1% |



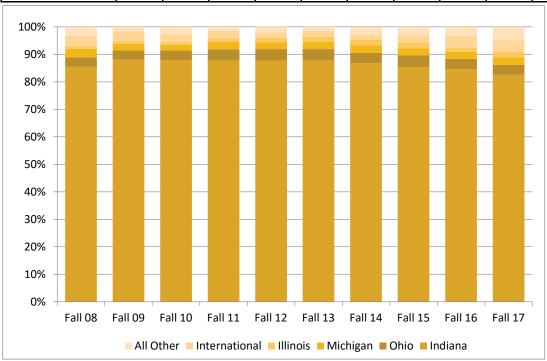
5.3 Geographic Distribution of Undergraduate Enrollment

State count includes U.S. residencies of international students with dual citizenship. Prior to Fall 2016 percentages were of full-time enrollment. Beginning Fall 2016, percentages are for undergraduate degree-seeking students.

| Count | Fall 08 | Fall 09 | Fall 10 | Fall 11 | Fall 12 | Fall 13 | Fall 14 | Fall 15 | Fall 16 | Fall 17 |
|---------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Indiana | 967 | 1041 | 1100 | 1158 | 1103 | 1052 | 1070 | 1064 | 1061 | 1038 |
| Ohio | 40 | 39 | 43 | 54 | 51 | 50 | 46 | 52 | 47 | 46 |
| Michigan | 35 | 30 | 26 | 35 | 30 | 31 | 35 | 32 | 32 | 35 |
| Illinois | 10 | 11 | 12 | 17 | 20 | 21 | 24 | 25 | 19 | 25 |
| International | 43 | 41 | 36 | 37 | 27 | 26 | 24 | 35 | 54 | 53 |
| All Other | 37 | 20 | 34 | 19 | 26 | 19 | 34 | 38 | 41 | 61 |

| Percent of Total | Fall 08 | Fall 09 | Fall 10 | Fall 11 | Fall 12 | Fall 13 | Fall 14 | Fall 15 | Fall 16 | Fall 17 |
|------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Indiana | 85.4% | 88.1% | 87.9% | 87.7% | 87.8% | 87.7% | 86.8% | 85.4% | 84.6% | 82.5% |
| Ohio | 3.5% | 3.3% | 3.4% | 4.1% | 4.1% | 4.2% | 3.7% | 4.2% | 3.7% | 3.7% |
| Michigan | 3.1% | 2.5% | 2.1% | 2.7% | 2.4% | 2.6% | 2.8% | 2.6% | 2.6% | 2.8% |
| Illinois | 0.9% | 0.9% | 1.0% | 1.3% | 1.6% | 1.8% | 1.9% | 2.0% | 1.5% | 2.0% |
| International | 3.8% | 3.5% | 2.9% | 2.8% | 2.1% | 2.2% | 1.9% | 2.8% | 4.3% | 4.2% |
| All Other | 3.3% | 1.7% | 2.7% | 1.4% | 2.1% | 1.6% | 2.8% | 3.0% | 3.3% | 4.8% |

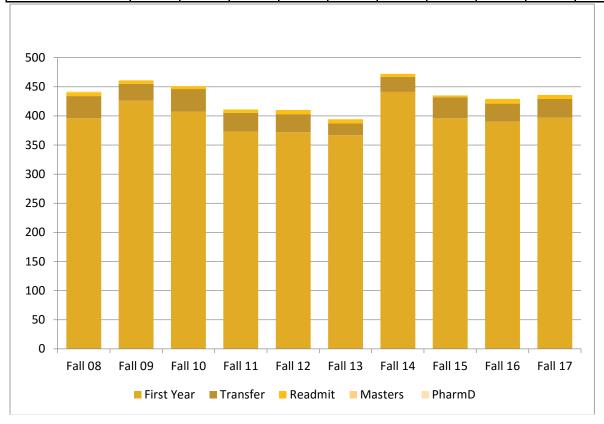
| Count | Fall 08 | Fall 09 | Fall 10 | Fall 11 | Fall 12 | Fall 13 | Fall 14 | Fall 15 | Fall 16 | Fall 17 |
|-----------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| States | 25 | 21 | 22 | 24 | 21 | 20 | 25 | 24 | 24 | 24 |
| Countries | 25 | 20 | 20 | 24 | 23 | 19 | 17 | 20 | 20 | 20 |



5.4 New Student Enrollment by Degree Level

First-year, undergraduate students (the traditional "incoming class") are enrolling full time in college for the first time. Transfers come with previous college experience at another institution. Readmits are returning undergraduate students who were previously enrolled at Manchester University but have been out of college for a semester or more. Beginning in Fall 2016, incoming, full-time, degree-seeking master's and PharmD students were added to the new student enrollment totals.

| | Fall 08 | Fall 09 | Fall 10 | Fall 11 | Fall 12 | Fall 13 | Fall 14 | Fall 15 | Fall 16 | Fall 17 |
|---------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| First Year UG | 396 | 426 | 407 | 373 | 372 | 367 | 441 | 396 | 390 | 397 |
| Transfer UG | 38 | 29 | 39 | 32 | 31 | 20 | 26 | 36 | 31 | 32 |
| Readmit UG | 6 | 6 | 5 | 6 | 7 | 7 | 5 | 3 | 8 | 7 |
| Masters | | | | | | | | | 26 | 4 |
| PharmD | | | | | | | | | 73 | 74 |
| Total New | 440 | 461 | 451 | 411 | 410 | 394 | 472 | 435 | 528 | 514 |



5.5 Admissions Yield by Degree Level

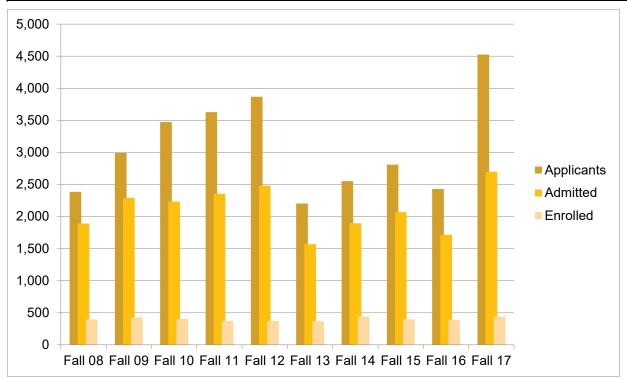
5.5a Bachelor's Student Admissions Yield

The set of progressively smaller numbers of inquiries, applicants, admitted students, and enrolled students is referred to as the "admissions funnel," and the percentage of each group that moves on to the next stage in the funnel is called the "yield."

The quality of an inquiry pool is a function of both the number in the pool and their interest in Manchester. The percentage of applicants who are admitted depends in part on the quality of the applicants in the pool and the number who complete their applications. Weak students are not encouraged to complete the application process. Finally, the number enrolling is dependent on the competitiveness of our financial aid packages and applicant commitment to Manchester.

| Count | Fall 08 | Fall 09 | Fall 10 | Fall 11 | Fall 12 | Fall 13 | Fall 14 | Fall 15 | Fall 16 | Fall 17 |
|------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Inquiries | 29,318 | 40,627 | 48,152 | 45,000 | 56,000 | 56,000 | 60,000 | 70,000 | 107,000 | 97,317 |
| Applicants | 2,385 | 2,990 | 3,473 | 3,626 | 3,867 | 2,203 | 2,551 | 2,809 | 2,431 | 4,524 |
| Admitted | 1,890 | 2,291 | 2,234 | 2,354 | 2,479 | 1,570 | 1,896 | 2,069 | 1,715 | 2,696 |
| Enrolled | 396 | 426 | 407 | 373 | 372 | 367 | 441 | 396 | 390 | 436 |

| Yield | Fall 08 | Fall 09 | Fall 10 | Fall 11 | Fall 12 | Fall 13 | Fall 14 | Fall 15 | Fall 16 | Fall 17 |
|------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| % Applied | 8.1% | 7.4% | 7.2% | 8.1% | 6.9% | 3.9% | 4.3% | 4.0% | 2.3% | 4.6% |
| % Admitted | 79.2% | 76.6% | 64.3% | 64.9% | 64.1% | 71.3% | 74.3% | 73.7% | 70.5% | 59.6% |
| % Enrolled | 21.0% | 18.6% | 18.2% | 15.8% | 15.0% | 23.4% | 23.3% | 19.1% | 22.7% | 16.2% |



5.5 Admissions Yield by Degree Level

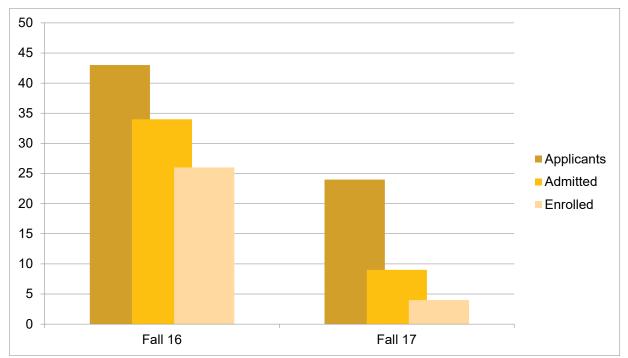
5.5b Master's Student Admissions Yield

The set of progressively smaller numbers of inquiries, applicants, admitted students, and enrolled students is referred to as the "admissions funnel," and the percentage of each group that moves on to the next stage in the funnel is called the "yield."

The quality of an inquiry pool is a function of both the number in the pool and their interest in Manchester. The percentage of applicants who are admitted depends in part on the quality of the applicants in the pool and the number who complete their applications. Weak students are not encouraged to complete the application process. Finally, the number enrolling is dependent on the competitiveness of our financial aid packages and applicant commitment to Manchester.

| Count | Fall 16 | Fall 17 |
|------------|---------|---------|
| Inquiries | 115 | 604 |
| Applicants | 43 | 24 |
| Admitted | 34 | 9 |
| Enrolled | 26 | 4 |

| Yield | Fall 16 | Fall 17 |
|------------|---------|---------|
| % Applied | 37.4% | 4.0% |
| % Admitted | 79.1% | 37.5% |
| % Enrolled | 76.5% | 44.4% |



5.5 Admissions Yield by Degree Level

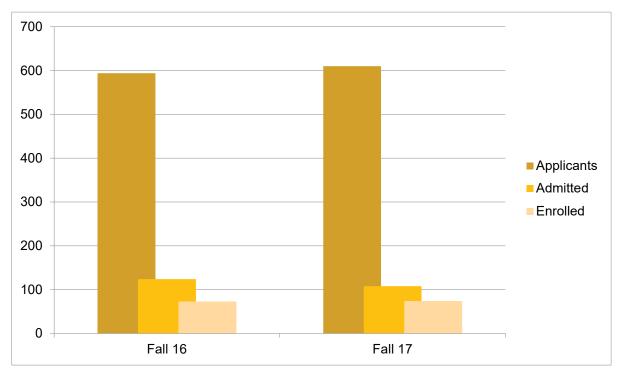
5.5c PharmD Student Admissions Yield

The set of progressively smaller numbers of inquiries, applicants, admitted students, and enrolled students is referred to as the "admissions funnel," and the percentage of each group that moves on to the next stage in the funnel is called the "yield."

The quality of an inquiry pool is a function of both the number in the pool and their interest in Manchester. The percentage of applicants who are admitted depends in part on the quality of the applicants in the pool and the number who complete their applications. Weak students are not encouraged to complete the application process. Finally, the number enrolling is dependent on the competitiveness of our financial aid packages and applicant commitment to Manchester.

| Count | Fall 16 | Fall 17 |
|------------|---------|---------|
| Inquiries | 642 | 2,163 |
| Applicants | 594 | 610 |
| Admitted | 124 | 108 |
| Enrolled | 73 | 74 |

| Yield | Fall 16 | Fall 17 |
|------------|---------|---------|
| % Applied | 92.5% | 28.2% |
| % Admitted | 20.9% | 17.7% |
| % Enrolled | 58.9% | 68.5% |



5.6 Student Preparedness by Degree Level

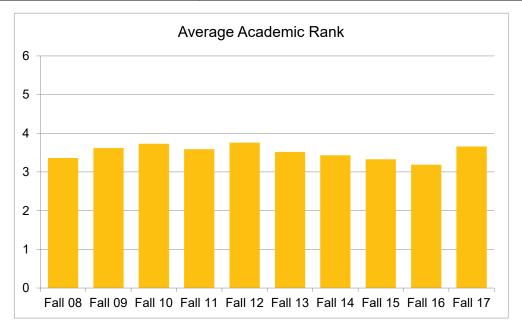
5.6a Bachelor's Student Preparedness

In making decisions about applications for admissions, the University uses several academic indicators to evaluate student preparedness:

- Number of college preparatory courses
- · Strength of the high school curriculum
- · Recommendations from high school counselors and teachers
- Grade point average and trends
- Class rank
- · Standardized test scores (optional)

Beginning in 2016, undergraduate admissions criteria changed to become test optional; therefore, SAT averages are no longer reported and calculation of academic rank changed in 2016 to eliminate use of test scores. Manchester calculates an "academic rank" for each applicant in order to award the portion of financial aid related to academics. We weight the following variables to determine academic rank: high school GPA (85.4 percent), class rank (0.6 percent), and high school academic quality (14 percent). When class rank is not available, academic rank is determined by: high school GPA (85.9 percent) and high school academic quality (14.1 percent). The six academic ranks range from "best prepared" (6) to "least prepared" (1).

| | Fall 08 | Fall 09 | Fall 10 | Fall 11 | Fall 12 | Fall 13 | Fall 14 | Fall 15 | Fall 16 | Fall 17 |
|-------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Average SAT | 1023 | 1022 | 1013 | 1023 | 1031 | 1010 | 1017 | 1018 | | |
| Average GPA | n/a | 3.25 | 3.28 | 3.30 | 3.37 | 3.31 | 3.36 | 3.33 | 3.28 | 3.38 |
| Average Class | | | | | | | | | | |
| Rank (percentile) | 70 | 72 | 73 | 73 | 72 | 71 | 69 | 69 | 64 | 66 |
| Average Academic | | | | | | | | | | |
| Rank | 3.36 | 3.62 | 3.73 | 3.59 | 3.76 | 3.52 | 3.43 | 3.33 | 3.19 | 3.66 |

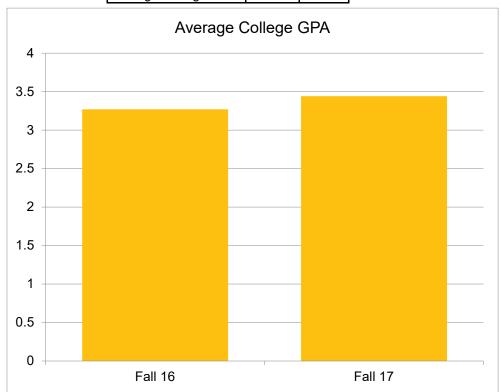


5.6 Student Preparedness by Degree Level

5.6b Master's Student Preparedness

In making decisions about applications for admissions, the University uses several academic indicators to evaluate student preparedness. One of the strongest indicators of student preparedness for graduate work is previous college GPA.

| | Fall 16 | Fall 17 |
|---------------------|---------|---------|
| Average College GPA | 3.27 | 3.44 |



5.6 Student Preparedness by Degree Level

5.6c PharmD Student Preparedness

In making decisions about applications for admissions, the University uses several academic indicators to evaluate student preparedness. One of the strongest indicators of student preparedness for graduate work is previous college GPA.

| | Fall 16 | Fall 17 |
|-----|---------|----------|
| | i u | 1 uii 17 |
| GPA | 3.23 | 3.18 |

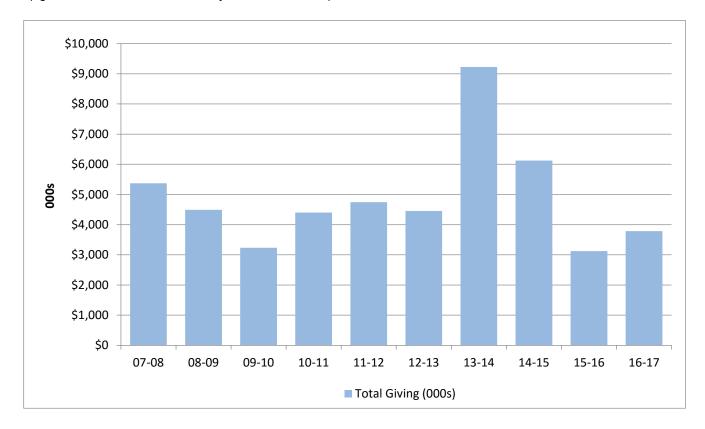


6.1 Total Contributions

Total giving reflects gifts and grants received in support of educational and general operations, special projects, restricted funds, and capital projects. Contributions are received from individuals, churches, corporations, and foundations. A \$35 million Lilly Endowment grant was received in December 2010. Governmental contracts are not included in gifts and grants. Phase II of the Lilly Endowment Special Initiative to Strengthen Philanthropy ended on Dec. 31, 2006. Students First! The Campaign for Manchester began July 1, 2007 and ended on June 30, 2014.

| | 07-08 | 08-09 | 09-10 | 10-11 | 11-12 | 12-13 | 13-14 | 14-15 | 15-16 | 16-17 |
|---------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| | | | | | | | | | | _ |
| Total Giving (000s) | \$5,369 | \$4,493 | \$3,234 | \$4,403 | \$4,748 | \$4,455 | \$9,224 | \$6,126 | \$3,122 | \$3,785 |

(figures exclude awards from Lilly Endowment, Inc.)

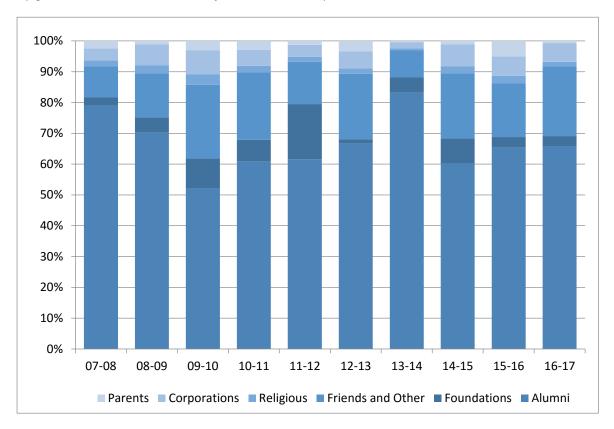


6.2 Sources of Contributions

Manchester University relies heavily on the gifts it receives from individual donors, particularly our alumni.

| | 07-08 | 08-09 | 09-10 | 10-11 | 11-12 | 12-13 | 13-14 | 14-15 | 15-16 | 16-17 |
|-------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| Alumni | 78.9% | 70.3% | 52.1% | 60.9% | 61.6% | 66.6% | 83.3% | 60.2% | 65.3% | 65.9% |
| Foundations | 2.7% | 4.9% | 9.8% | 7.0% | 17.9% | 1.4% | 4.8% | 8.2% | 3.5% | 3.2% |
| Friends and Other | 10.2% | 14.3% | 23.9% | 21.9% | 13.7% | 21.3% | 8.8% | 21.1% | 17.4% | 22.7% |
| Religious | 1.8% | 2.5% | 3.4% | 2.1% | 1.6% | 1.7% | 0.7% | 2.2% | 2.5% | 1.4% |
| Corporations | 3.9% | 6.9% | 7.8% | 5.2% | 3.9% | 5.6% | 2.0% | 7.2% | 6.2% | 6.1% |
| Parents | 2.5% | 1.1% | 3.0% | 2.9% | 1.3% | 3.4% | 0.4% | 1.1% | 5.1% | 0.7% |

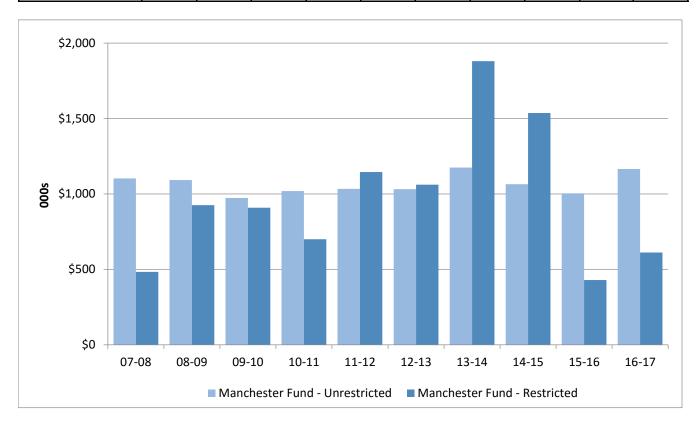
(figures exclude awards from Lilly Endowment, Inc.)



6.3 The Manchester Fund

The Manchester Fund is charged with raising annual support for the University's education and general budget. Donors are encouraged to give both unrestricted gifts and restricted gifts for current fund operations. 2008-09 restricted gifts include \$375,000 from Lilly Endowment, Inc. for the Intern Sustaining Grant. The 2013-14 year includes \$1 million restricted gift from Lilly Endowment, Inc. The 2013-14 year marked the end of the Students First campaign. A double ask was made in the spring of 2014 to which many donors said yes!

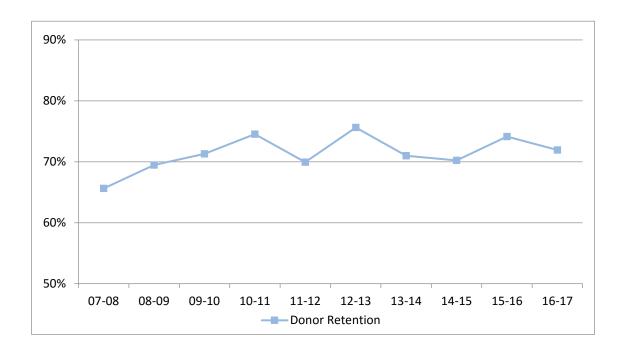
| | 07-08 | 08-09 | 09-10 | 10-11 | 11-12 | 12-13 | 13-14 | 14-15 | 15-16 | 16-17 |
|-------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Manchester Fund - | | | | | | | | | | |
| Unrestricted | \$1,103 | \$1,092 | \$974 | \$1,019 | \$1,034 | \$1,032 | \$1,175 | \$1,065 | \$1,004 | \$1,165 |
| Manchester Fund - | | | | | | | | | | |
| Restricted | \$483 | \$926 | \$909 | \$700 | \$1,145 | \$1,061 | \$1,880 | \$1,537 | \$429 | \$612 |
| Total (000s) | \$1,586 | \$2,018 | \$1,883 | \$1,719 | \$2,179 | \$2,093 | \$3,055 | \$2,602 | \$1,433 | \$1,777 |



6.4 Donor Retention

Donor retention is the percentage of donors from the previous year who contribute again. The national average for donor retention is approximately 66 percent.

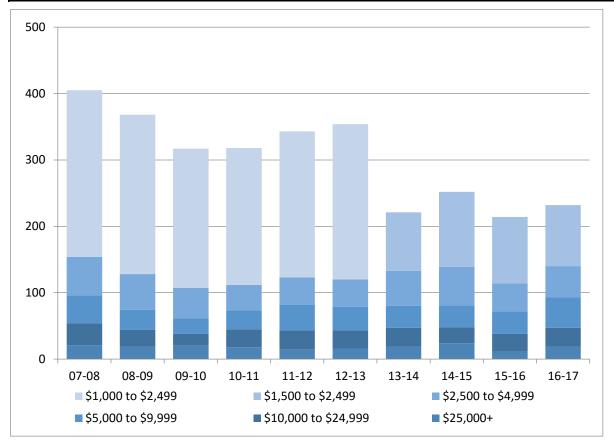
| | 07-08 | 08-09 | 09-10 | 10-11 | 11-12 | 12-13 | 13-14 | 14-15 | 15-16 | 16-17 |
|-----------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| Donor Retention | 65.6% | 69.5% | 71.3% | 74.5% | 70.0% | 75.6% | 71.0% | 70.2% | 74.1% | 71.9% |



6.5 President's Society

The President's Circle, established in 1996-97, is the University's donor club for recognizing annual contributions of \$1,000 or more received from alumni and friends. Starting in 13-14, donors in the President's Society were \$1,500 or more per year.

| | 07-08 | 08-09 | 09-10 | 10-11 | 11-12 | 12-13 | 13-14 | 14-15 | 15-16 | 16-17 |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| \$25,000+ | 21 | 19 | 20 | 18 | 14 | 16 | 19 | 24 | 11 | 19 |
| | | | | | | | | | | |
| \$10,000 to \$24,999 | 33 | 25 | 18 | 27 | 29 | 27 | 28 | 24 | 27 | 28 |
| \$5,000 to \$9,999 | 42 | 30 | 23 | 28 | 39 | 36 | 33 | 33 | 34 | 46 |
| \$2,500 to \$4,999 | 58 | 54 | 46 | 39 | 41 | 41 | 53 | 58 | 42 | 47 |
| \$1,500 to \$2,499 | | | | | | | 88 | 113 | 100 | 92 |
| \$1,000 to \$2,499 | 251 | 240 | 210 | 206 | 220 | 234 | | | | |
| Total | 405 | 368 | 317 | 318 | 343 | 354 | 221 | 252 | 214 | 232 |

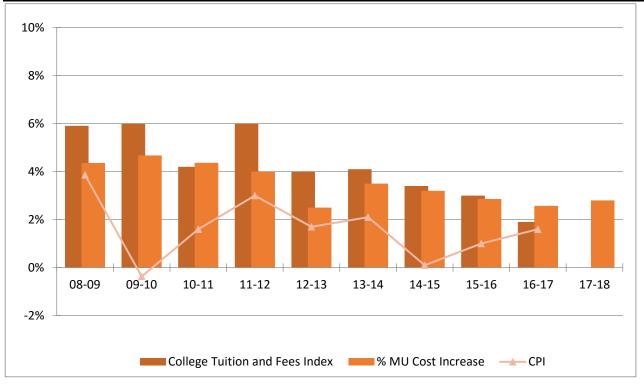


7.1 Annual Costs by Degree Level

7.1a Undergraduate Annual Costs

Total basic costs are the annual charges for undergraduate tuition, fees, Garver* Hall room, and board. "CPI" is the Consumer Price Index calculated by the Bureau of Labor Statistics. The "College Tuition and Fees Index" is the Bureau's calculation of changes in pricing at U.S. undergraduate and graduate institutions. December index numbers are used to calculate annual changes for this Factbook. * Prior to 2016-17, calculations were based on East Hall room expenses.

| | 08-09 | 09-10 | 10-11 | 11-12 | 12-13 | 13-14 | 14-15 | 15-16 | 16-17 | 17-18 |
|-----------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| Total Cost | \$30,420 | \$31,840 | \$33,230 | \$34,570 | \$35,446 | \$36,670 | \$37,840 | \$38,920 | \$39,922 | \$41,040 |
| % MU Cost | | | | | | | | | | |
| Increase | 4.4% | 4.7% | 4.4% | 4.0% | 2.5% | 3.5% | 3.2% | 2.9% | 2.6% | 2.8% |
| CPI | 3.9% | -0.4% | 1.6% | 3.0% | 1.7% | 2.1% | 0.1% | 1.0% | 1.6% | |
| | | | | | | | | | | |
| College Tuition | | | | | | | | | | |
| and Fees Index | 5.9% | 6.0% | 4.2% | 6.0% | 4.0% | 4.1% | 3.4% | 3.0% | 1.9% | |

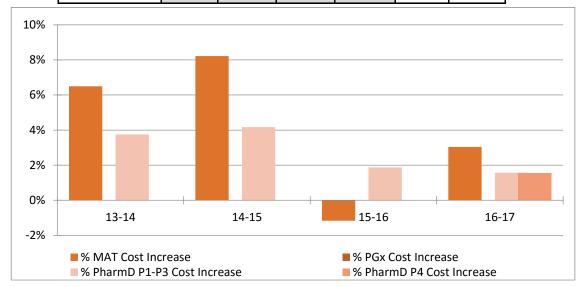


7.1 Annual Costs by Degree Level

7.1b Graduate/Professional Annual Costs

Total basic costs are the annual charges for graduate/professional tuition and fees, by program: MAT - Masters in Athletic Training (averages based on 25 credits per year, for off-campus students) PGx - Masters in Pharmacogenomics (began 2016) PharmD - Doctor of Pharmacy

| | 12-13 | 13-14 | 14-15 | 15-16 | 16-17 | 17-18 |
|-----------------|-----------------|----------------|----------------|-----------------|----------------|----------|
| MAT Tatal Oa at | # 00 040 | #07.700 | #00.070 | #00.00 5 | 400 505 | 004 440 |
| MAT Total Cost | \$26,010 | \$27,700 | \$29,976 | \$29,625 | \$30,525 | \$31,410 |
| % MAT Cost | | | | | | |
| Increase | | 6.5% | 8.2% | -1.2% | 3.0% | 2.9% |
| | | | | | | |
| PGx Total Cost | | | | | \$32,300 | \$32,500 |
| % PGx Cost | | | | | | |
| Increase | | | | | | |
| PharmD P1 - P3 | | | | | | |
| Total Cost | \$34,700 | \$36,000 | \$37,500 | \$38,200 | \$38,800 | \$39,300 |
| % PharmD P1- | | | | | | |
| P3 Cost | | 3.7% | 4.2% | 1.9% | 1.6% | 1.3% |
| PharmD P4 | | | | | | |
| Total Cost | | | | \$42,500 | \$43,160 | \$43,700 |
| % PharmD P4 | | | | | | |
| Cost Increase | | | | | 1.6% | 1.3% |

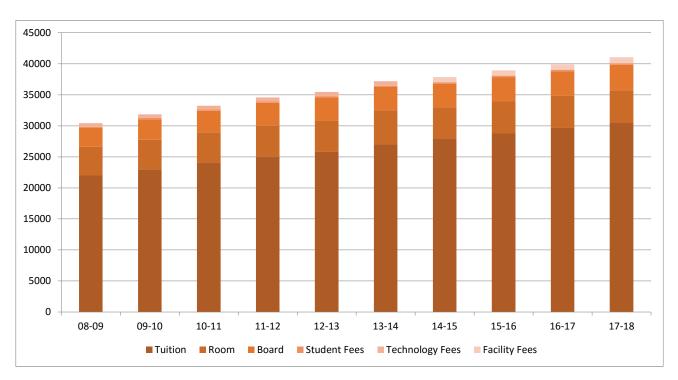


7.2 Tuition and Fees by Degree Level

7.2a Undergraduate Tuition, Room, Board, Student and Technology Fees

This table reflects our "list price" which reflects gross tuition, fees, room, and board. In 2014-15, we renamed facility fees and it became a new category encapsulating the technology fees. This full price is rarely, if ever, paid by students as most receive substantial scholarships and/or grants during the admissions process (See 7.3).

| | 08-09 | 09-10 | 10-11 | 11-12 | 12-13 | 13-14 | 14-15 | 15-16 | 16-17 | 17-18 |
|-----------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| Tuition | \$22,000 | \$23,000 | \$24,100 | \$25,100 | \$25,850 | \$27,000 | \$28,000 | \$28,840 | \$29,650 | \$30,450 |
| Room | \$4,600 | \$4,750 | \$4,850 | \$5,000 | \$5,000 | \$5,500 | \$5,000 | \$5,150 | \$5,200 | \$5,250 |
| Board | \$3,100 | \$3,300 | \$3,460 | \$3,600 | \$3,700 | \$3,750 | \$3,800 | \$3,860 | \$3,920 | \$4,130 |
| Student Fees | \$170 | \$220 | \$220 | \$220 | \$220 | \$220 | \$220 | \$220 | \$260 | \$260 |
| Technology Fees | \$550 | \$570 | \$600 | \$650 | \$676 | \$700 | | | | |
| Facility Fees | | | | | | | \$820 | \$850 | \$892 | \$950 |
| Total | \$30,420 | \$31,840 | \$33,230 | \$34,570 | \$35,446 | \$37,170 | \$37,840 | \$38,920 | \$39,922 | \$41,040 |

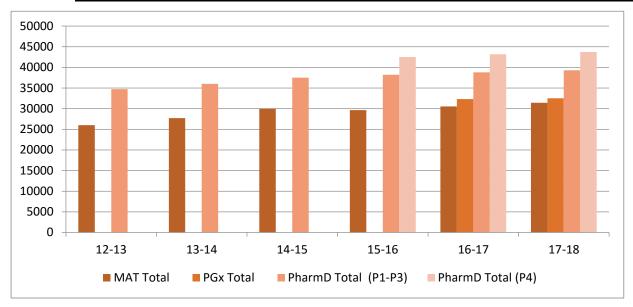


7.2 Tuition and Fees by Degree Level

7.2b Graduate/Professional Program Tuition and Fees

MAT tuition and fees are averages based on 25 credits/year for off-campus students. PGx tuition and fees cover the one-year program (three semesters). Pharmacy tuition and fees vary depending on the student's class year.

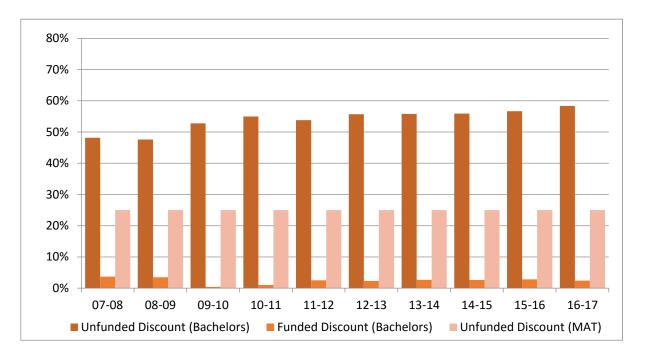
| | 12-13 | 13-14 | 14-15 | 15-16 | 16-17 | 17-18 |
|------------------------|----------|----------|----------|----------|----------|----------|
| MAT Tuition | \$25,343 | \$27,000 | \$29,175 | \$28,850 | \$29,650 | \$30,450 |
| MAT Student Fees | \$667 | \$700 | \$800 | \$775 | \$875 | \$960 |
| MAT Total | \$26,010 | \$27,700 | \$29,975 | \$29,625 | \$30,525 | \$31,410 |
| PGx Tuition | | | | | \$29,700 | \$29,700 |
| PGx Student Fees | | | | | \$2,600 | \$2,800 |
| PGx Total | | | | | \$32,300 | \$32,500 |
| PharmD Tuition (P1-P3) | \$34,000 | \$35,000 | \$36,400 | \$37,100 | 37,600 | 38,000 |
| PharmD Tuition (P4) | | | | \$41,400 | 41,960 | 42,400 |
| PharmD Technology Fees | \$700 | \$1,000 | \$1,100 | \$1,100 | 1,200 | 1,300 |
| PharmD Total (P1-P3) | \$34,700 | \$36,000 | \$37,500 | \$38,200 | \$38,800 | \$39,300 |
| PharmD Total (P4) | | | | \$42,500 | \$43,160 | \$43,700 |



7.3 Financial Aid Discount Rate by Degree Level

Funded financial aid is awarded from endowed fund income. Unfunded financial aid comes from operating revenues and represents unfunded financial aid as a percentage of gross tuition and fee revenues. Sometimes called the discount rate, these are expenditures not funded by state or federal programs. Unfunded financial aid is subtracted from gross tuition and fee revenues to calculate net tuition revenues, the dollars paid by students available for non-financial aid expenses. There is no discount rate for the PGx or PharmD programs.

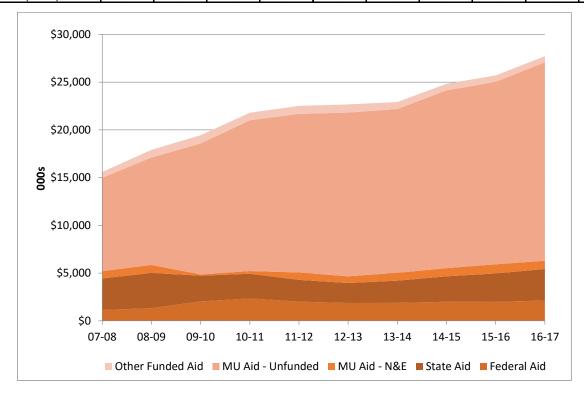
| | 07-08 | 08-09 | 09-10 | 10-11 | 11-12 | 12-13 | 13-14 | 14-15 | 15-16 | 16-17 |
|-------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| Funded Discount | | | | | | | | | | |
| (Bachelors) | 3.7% | 3.5% | 0.4% | 1.0% | 2.5% | 2.3% | 2.6% | 2.6% | 2.8% | 2.4% |
| Unfunded Discount | | | | | | | | | | |
| (Bachelors) | 48.2% | 47.6% | 52.8% | 55.0% | 53.8% | 55.7% | 55.8% | 55.9% | 56.7% | 58.4% |
| Total MU Discount | | | | | | | | | | |
| (Bachelors) | 51.9% | 51.1% | 53.2% | 56.0% | 56.3% | 58.0% | 58.5% | 58.5% | 59.5% | 60.8% |
| Funded Discount | | | | | | | | | | |
| (MAT) | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% |
| Unfunded Discount | | | | | | | | | | |
| (MAT) | 25.0% | 25.0% | 25.0% | 25.0% | 25.0% | 25.0% | 25.0% | 25.0% | 25.0% | 25.0% |
| Total MU Discount | | | | | | | | | | |
| (MAT) | 25.0% | 25.0% | 25.0% | 25.0% | 25.0% | 25.0% | 25.0% | 25.0% | 25.0% | 25.0% |



7.4 Sources of Undergraduate Financial Aid Funds

Manchester contributes a larger and larger portion of students' financial aid, both in dollars and as a percentage of total aid awarded. State and federal aid totals vary with enrollment and, for state aid particularly, with legislated allocation levels. Manchester named and endowed aid (N&E) comes from restricted accounts and gifts. Unfunded Manchester aid comes from operating revenues.

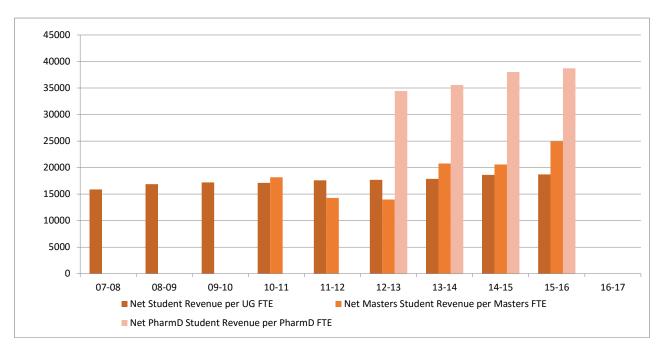
| | 07-08 | 08-09 | 09-10 | 10-11 | 11-12 | 12-13 | 13-14 | 14-15 | 15-16 | 16-17 |
|-------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| Federal Aid | \$1,136 | \$1,327 | \$2,031 | \$2,356 | \$2,014 | \$1,858 | \$1,878 | \$2,002 | \$1,984 | \$2,122 |
| State Aid | \$3,308 | \$3,689 | \$2,692 | \$2,573 | \$2,273 | \$2,101 | \$2,335 | \$2,653 | \$2,978 | \$3,309 |
| MU Aid - N&E | \$747 | \$839 | \$120 | \$289 | \$777 | \$710 | \$817 | \$866 | \$965 | \$867 |
| MU Aid - Unfunded | \$9,794 | \$11,258 | \$13,742 | \$15,790 | \$16,626 | \$17,144 | \$17,157 | \$18,623 | \$19,113 | \$20,794 |
| Other Funded Aid | \$607 | \$804 | \$861 | \$798 | \$835 | \$865 | \$737 | \$694 | \$668 | \$642 |
| Total Aid (000s) | \$15,592 | \$17,917 | \$19,446 | \$21,806 | \$22,525 | \$22,678 | \$22,924 | \$24,838 | \$25,708 | \$27,734 |



7.5 Net Student Revenue by Degree Level

This table reflects the net student revenue per FTE at all degree levels. Undergraduate student revenue is calculated by taking net tuition/fees and then adding applicable room and board.

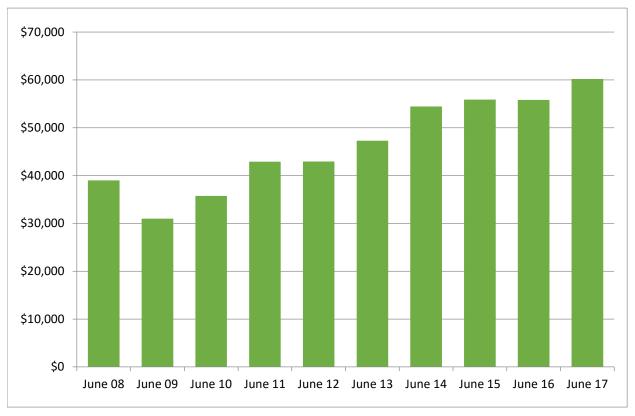
| | 07-08 | 08-09 | 09-10 | 10-11 | 11-12 | 12-13 | 13-14 | 14-15 | 15-16 | 16-17 |
|----------------------|----------|----------|----------|----------|-----------|-------------|-------------|-------------|--------------|--------------|
| Net Undergraduate | | | | | | | | | | |
| Student Revenue (in | | | | | | | | | | |
| millions) | \$16.2 | \$19.0 | \$20.6 | \$21.5 | \$22.5 | \$22.0 | \$21.3 | \$23.1 | \$23.2 | \$23.9 |
| Undergraduate FTE | 1019.0 | 1127.6 | 1196.0 | 1253.5 | 1279.4 | 1243.0 | 1194.0 | 1241.4 | 1239.5 | 1260.2 |
| Net Student Revenue | | | | | | | | | | |
| per UG FTE | \$15,887 | \$16,878 | \$17,201 | \$17,121 | \$17,610 | \$17,677 | \$17,857 | \$18,614 | \$18,725 | \$18,965 |
| Net Master's Student | | | | | | | | | | |
| Revenue | | | | \$65,430 | \$214,014 | \$307,367 | \$294,907 | \$345,896 | \$324,338 | \$765,273 |
| Masters FTE | | | | 3.6 | 15.0 | 22.0 | 14.2 | 16.8 | 13.0 | 32.0 |
| Revenue per Masters | | | | | | | | | | |
| FTE | | | | \$18,175 | \$14,268 | \$13,971 | \$20,768 | \$20,589 | \$24,949 | \$23,915 |
| Net PharmD Student | | | | | | | | | | |
| Revenue | | | | | | \$2,203,450 | \$4,784,950 | \$7,682,385 | \$10,607,198 | \$11,505,122 |
| PharmD FTE | | | | | | 64.0 | 134.5 | 202.0 | 274.0 | 291.9 |
| Net PharmD Student | | | | | | | | | | |
| Revenue per PharmD | | | | | | | | | | |
| FTE | | | | | | \$34,429 | \$35,576 | \$38,032 | \$38,712 | \$39,415 |



8.1 Endowment

Endowment includes all permanently restricted and Board of Trustees-designated (quasi) endowment funds, reported at market value. All figures are as of June 30 each year. Endowment per student is per full-time equivalent.

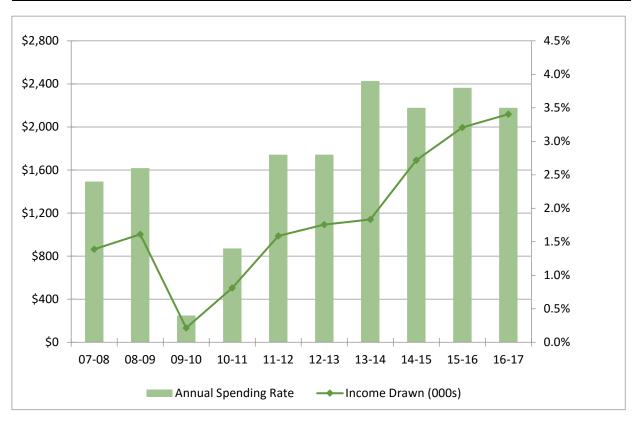
| | June 08 | June 09 | June 10 | June 11 | June 12 | June 13 | June 14 | June 15 | June 16 | June 17 |
|---------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| Endowment | | | | | | | | | | |
| (000s) | \$38,987 | \$30,998 | \$35,747 | \$42,884 | \$42,936 | \$47,294 | \$54,426 | \$55,890 | \$55,819 | \$60,186 |
| Endowment per | | | | | | | | | | |
| FTE | \$34,575 | \$25,918 | \$30,230 | \$34,198 | \$33,171 | \$38,048 | \$45,583 | \$45,022 | \$45,033 | \$47,748 |



8.2 Investment Income and Spending Rate

The annual investment spending rate is the portion of the investment income used to support the current budget each year. The University uses a total return investment spending policy that provides support for current operations while, over time, allowing for sufficient appreciation of investments.

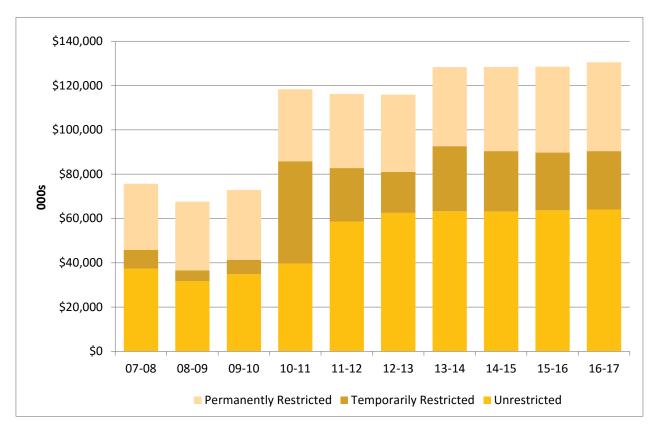
| | 07-08 | 08-09 | 09-10 | 10-11 | 11-12 | 12-13 | 13-14 | 14-15 | 15-16 | 16-17 |
|-----------------|-------|---------|-------|-------|-------|---------|---------|---------|---------|---------|
| Income Drawn | | | | | | | | | | |
| (000s) | \$864 | \$1,003 | \$133 | \$505 | \$987 | \$1,093 | \$1,140 | \$1,691 | \$1,995 | \$2,119 |
| Annual Spending | | | | | | | | | | |
| Rate | 2.4% | 2.6% | 0.4% | 1.4% | 2.8% | 2.8% | 3.9% | 3.5% | 3.8% | 3.5% |



9.1 Net Assets / Financial Reserves

Financial reserves are those funds most readily available to help the University through tight financial times. These resources have no donor or other restrictions and may be spent at the board's direction. Reserves are described as net assets in three forms: unrestricted, temporarily restricted, and permanently restricted. Numbers are in 000s.

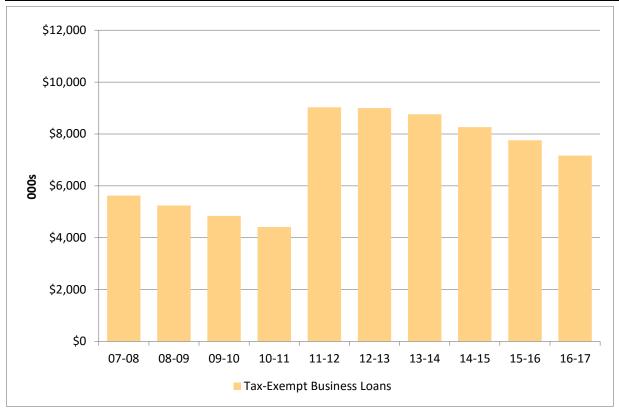
| | 07-08 | 08-09 | 09-10 | 10-11 | 11-12 | 12-13 | 13-14 | 14-15 | 15-16 | 16-17 |
|--------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| Unrestricted | \$37,359 | \$31,741 | \$34,895 | \$39,723 | \$58,611 | \$62,493 | \$63,243 | \$63,205 | \$63,686 | \$64,031 |
| Temporarily | | | | | | | | | | |
| Restricted | \$8,407 | \$4,788 | \$6,483 | \$46,113 | \$24,115 | \$18,552 | \$29,437 | \$27,243 | \$26,041 | \$26,374 |
| Permanently | | | | | | | | | | |
| Restricted | \$29,929 | \$31,062 | \$31,500 | \$32,503 | \$33,483 | \$34,843 | \$35,694 | \$37,993 | \$38,817 | \$40,111 |



9.2 Notes Payable

Notes Payable is the total of money borrowed. Payments of principal and interest are required regardless of other financial obligations or the status of the current budget. The University maintained a debt level until 1991-92 when bonds totaling \$8.5 million were issued to finance construction of Helman and Oakwood halls. The bonds were refinanced for \$7.715 million in April 2002. In January 2012, the University added \$5.0 million in debt to complete the Academic Center remodel. In March 2013, the University issued tax-exempt bonds totaling \$9 million to refinance both the 2002 bonds and the \$5 million in debt for the Academic Center remodel.

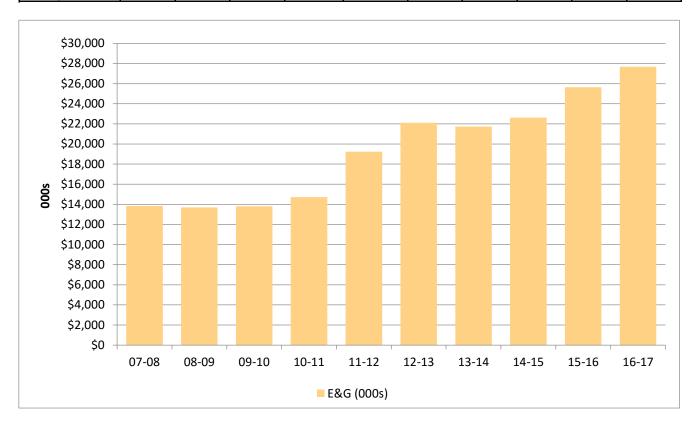
| Notes | | | | | | | | | | |
|------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Payable | 07-08 | 08-09 | 09-10 | 10-11 | 11-12 | 12-13 | 13-14 | 14-15 | 15-16 | 16-17 |
| Tax-Exempt | | | | | | | | | | |
| Business | | | | | | | | | | |
| Loans | \$5,626 | \$5,241 | \$4,842 | \$4,412 | \$9,030 | \$9,000 | \$8,758 | \$8,265 | \$7,756 | \$7,169 |



9.3 Educational and General Expenditures

Educational and general expenses (E&G) include spending on instruction and research, academic support, student services, operation and maintenance of plant, and limited portions of student aid. Expenditures per student can vary significantly as enrollment fluctuates.

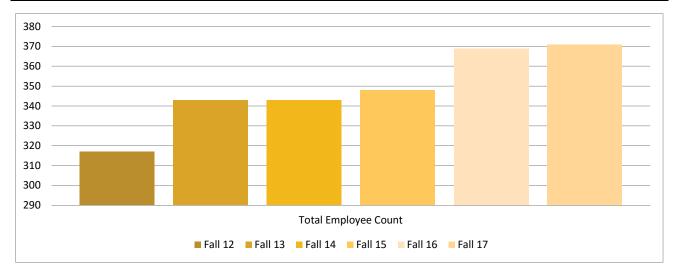
| | 07-08 | 08-09 | 09-10 | 10-11 | 11-12 | 12-13 | 13-14 | 14-15 | 15-16 | 16-17 |
|-------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| E&G (000s) | \$13,831 | \$13,695 | \$13,812 | \$14,707 | \$19,225 | \$22,108 | \$21,725 | \$22,624 | \$25,646 | \$27,673 |
| E&G per FTE | \$13,573 | \$12,145 | \$11,548 | \$11,728 | \$14,853 | \$16,635 | \$16,177 | \$15,494 | \$16,800 | \$17,469 |



9.4 Total Employee Count

These data represent a snapshot of the total employee head count each fall. Total employee counts vary throughout the year as faculty and staff start and end employment at the university. Starting in Fall 2016, faculty totals were reported according to tenure, tenure-track, and non-tenure categories.

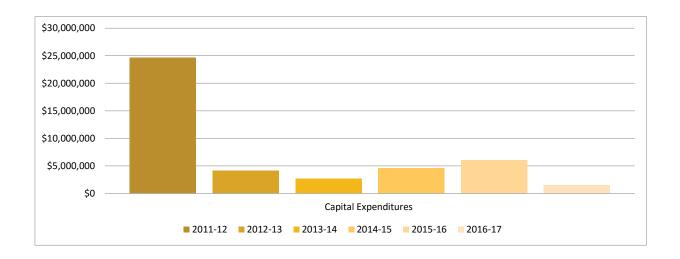
| | Fall 12 | Fall 13 | Fall 14 | Fall 15 | Fall 16 | Fall 17 |
|---|---------|---------|---------|---------|---------|---------|
| Exempt | | | | | | |
| Faculty: | | | | | | |
| Tenured Faculty 9, 10 or 12 months | 100 | 105 | 99 | 107 | 54 | 54 |
| Tenure Track Faculty 9, 10 or 12 months | | | | | 27 | 28 |
| Non-tenure Track Faculty 9, 10 or 12 months | | | | | 31 | 28 |
| Adjuncts | 24 | 39 | 38 | 22 | 32 | 32 |
| Staff with Faculty Status | 6 | 11 | 12 | 10 | 10 | 13 |
| Staff: | | | | | | |
| Exempt | 97 | 91 | 104 | 113 | 121 | 91 |
| Exempt 9 or 10 months | 14 | 12 | 12 | 23 | 21 | 12 |
| Exempt PT | | 1 | 1 | 2 | 3 | 2 |
| Total Exempt | 241 | 259 | 266 | 277 | 299 | 260 |
| NonExempt | | | | | | |
| Nonexempt FT | 52 | 54 | 51 | 55 | 56 | 91 |
| Hourly Assistant Coaches | 9 | 9 | 10 | 0 | 0 | 0 |
| Nonexempt FT 10 months | | | 0 | 1 | 1 | 5 |
| Nonexempt FT 9 months | 2 | 2 | 0 | 1 | 0 | 0 |
| Nonexempt PT | 7 | 4 | 3 | 2 | 2 | 6 |
| Salary nonexempt | 3 | 2 | 1 | 1 | 1 | 4 |
| Nonexempt PT no holidays | 3 | 13 | 12 | 11 | 10 | 5 |
| Total NonExempt | 76 | 84 | 77 | 71 | 70 | 111 |
| Total Employee Count | 317 | 343 | 343 | 348 | 369 | 371 |



9.5 Capital Expenditures

Capital expenditures include all capitalized assets, increases to Construction in Progress projects and includes all new capital lease agreements entered into during the fiscal year.

| | 2011-12 | 2012-13 | 2013-14 | 2014-15 | 2015-16 | 2016-17 |
|--------------|--------------|-------------|-------------|-------------|-------------|-------------|
| Capital | | | | | | |
| Expenditures | \$24,658,406 | \$4,115,099 | \$2,705,008 | \$4,598,447 | \$6,033,075 | \$1,524,005 |



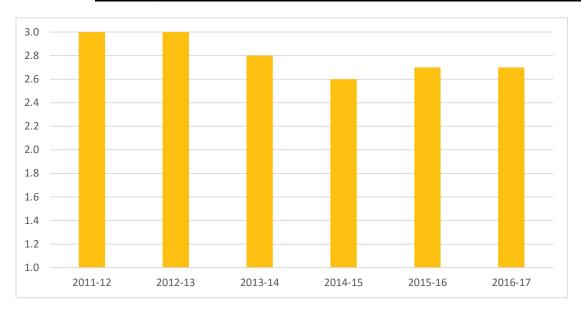
9.6 U.S. DOE Composite Financial Index

The U.S. Department of Education Composite Financial Index is calculated based on an institution's primary reserve ratio, equity ratio, and net income ratio. Interpretations of CFI scores are below:

| Com | pos | ite |
|-----|-----|-----|
| _ | | |

| Score | Interpretation |
|-------|--|
| -1.0 | Liabilities exceed resources |
| 0.0 | No demonstrable net resources |
| 1.0 | Minimal resources, but not enough for clear financial health |
| 1.5 | Minimal resources to indicate financial health |
| 3.0 | Clearly financially healthy on that resource |

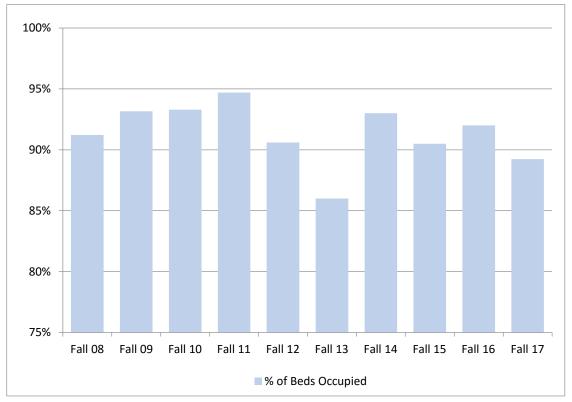
| | 2011-12 | 2012-13 | 2013-14 | 2014-15 | 2015-16 | 2016-17 |
|----------|---------|---------|---------|---------|---------|---------|
| | | | | | | |
| MU's CFI | 3.0 | 3.0 | 2.8 | 2.6 | 2.7 | 2.7 |



10.1 Undergraduate Residence Hall Occupancy

Manchester requires students to live on campus through their junior year, unless exempted or living at home.

| | Fall 08 | Fall 09 | Fall 10 | Fall 11 | Fall 12 | Fall 13 | Fall 14 | Fall 15 | Fall 16 | Fall 17 |
|-------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Number in Housing | 842 | 927 | 936 | 950 | 909 | 864 | 930 | 941 | 957 | 928 |
| Full Time | | | | | | | | | | |
| Undergraduates | 1,115 | 1,179 | 1,243 | 1,284 | 1,294 | 1,199 | 1,244 | 1,241 | 1,252 | 1,265 |
| Percent of | | | | | | | | | | |
| Undergraduates in | | | | | | | | | | |
| Housing | 75.5% | 78.6% | 75.3% | 73.9% | 70.2% | 72.0% | 75.0% | 75.8% | 76.4% | 73.4% |
| Available Beds | 923 | 995 | 1,003 | 1,003 | 1,003 | 1,003 | 998 | 1,040 | 1,040 | 1,040 |
| % of Beds | | | | | | | | | | |
| Occupied | 91.2% | 93.2% | 93.3% | 94.7% | 90.6% | 86.0% | 93.0% | 90.5% | 92.0% | 89.2% |



Institutional Benchmarks Introduction

In the summer of 2017, Manchester conducted research in order to identify a new list of peer institutions to use for benchmarking purposes. The previous list of peers was developed in 2008 and Manchester, as well as the other schools, changed significantly since that time. The new peer list was developed using data from IPEDs and the U.S. News and World Reports Compass to identify schools that might be viewed as similar from an enrollment perspective and are located in the Midwest and Great Plains. Twelve markers were identified to compare schools to Manchester within a tight data range; the identified markers were:

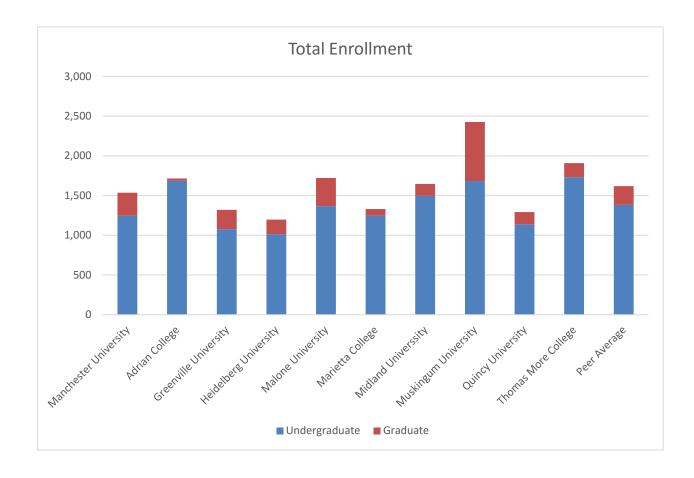
- Location Classification (Rural: Fringe Suburb: Small)
- Total Enrollment (1,350 1,826)
- Undergraduate enrollment composition (69 93%)
- Undergraduate retention from first to second year (59 79%)
- 4 year graduation rate (34 46%)
- Percentage of students who are Pell Eligible (31 43%)
- Average incoming high school GPA (3.0 3.6)
- Acceptance rate (60 82%)
- Student to faculty ratio (12:1 16:1)
- Full time employees (257 347)
- Full time faculty (93 125)
- Athletic division (NCAA DIII)

In addition to these markers, qualitative factors—such as culture and mission of the institutions—were considered as well. Over 60 institutions were reviewed for comparison and nine peer institutions were selected based on quantitative and qualitative comparisons. No peer institution matches Manchester's ranges exactly and some were selected for specific similarities that provide useful comparison for analysis. It should be noted that peer schools are distinctly different from competitor schools. Peer institutions are those schools most similar to Manchester based on the criteria above, whereas, competitor institutions are those with whom Manchester competes for students.

Total Enrollment

| Fall 2015 | Total | Rank2 |
|-----------------------|-------|-------|
| Muskingum University | 2427 | 1 |
| Thomas More College | 1909 | 2 |
| Malone University | 1722 | 3 |
| Adrian College | 1715 | 4 |
| Midland University | 1646 | 5 |
| Manchester University | 1536 | 6 |
| Marietta College | 1331 | 7 |
| Greenville University | 1321 | 8 |
| Quincy University | 1293 | 9 |
| Heidelberg University | 1197 | 10 |

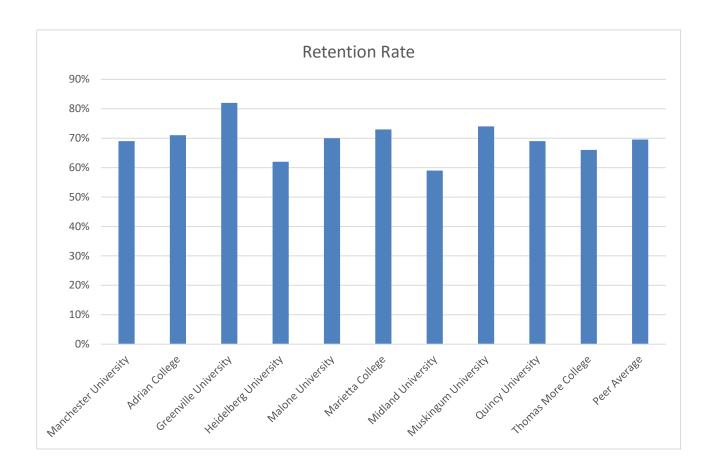
Source: IPEDS



Full Time Retention Rate

| Began Fall 2014 | Retention | Rank |
|-----------------------|-----------|------|
| Greenville College | 82% | 1 |
| Muskingum University | 74% | 2 |
| Marietta College | 73% | 3 |
| Adrian College | 71% | 4 |
| Malone University | 70% | 5 |
| Manchester University | 69% | 6 |
| Quincy University | 69% | 6 |
| Thomas More College | 66% | 8 |
| Heidelberg University | 62% | 9 |
| Midland University | 59% | 10 |

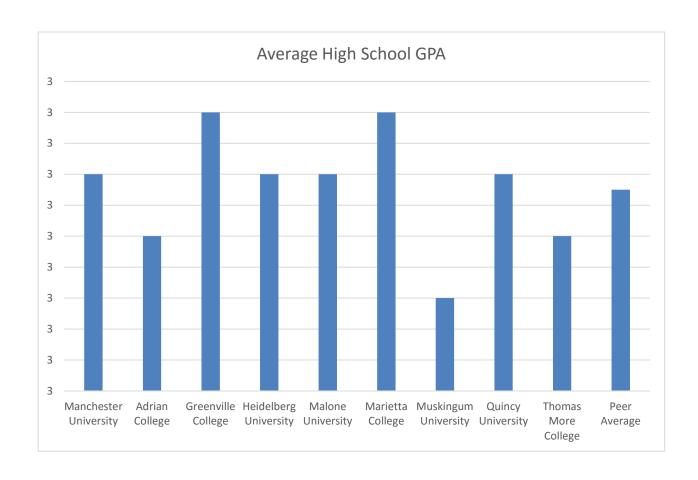
Source: IPEDS



Average High School GPA

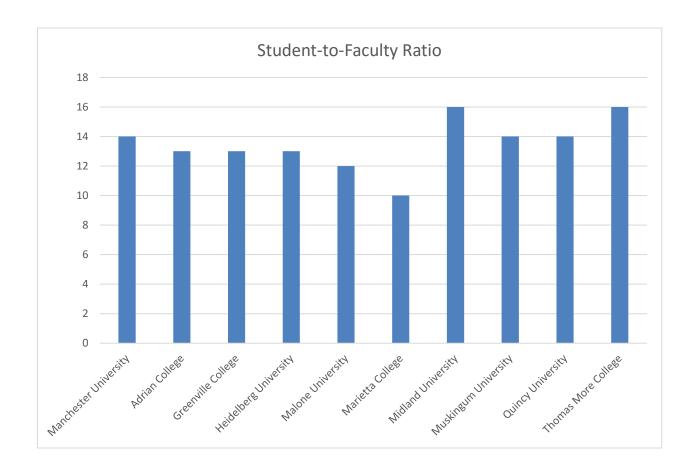
| 2015 | Score | Rank |
|-----------------------|-------|------|
| Greenville College | 3.4 | 1 |
| Marietta College | 3.4 | 1 |
| Heidelberg University | 3.3 | 3 |
| Manchester University | 3.3 | 3 |
| Malone University | 3.3 | 3 |
| Quincy University | 3.3 | 3 |
| Adrian College | 3.2 | 7 |
| Thomas More College | 3.2 | 7 |
| Muskingum University | 3.1 | 9 |
| Midland University | X | |

Source: U.S. News College Rankings



Student-to-Faculty Ratio

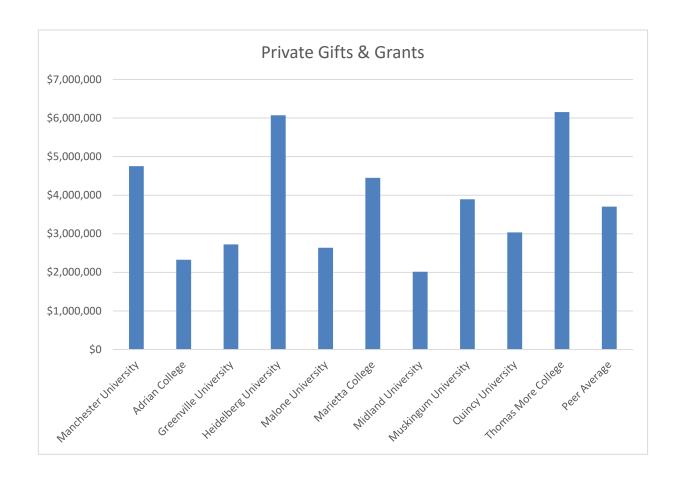
| Fall 2015 | S/F | Rank |
|-----------------------|-----|------|
| Marietta College | 10 | 1 |
| Malone University | 12 | 1 |
| Adrian College | 13 | 3 |
| Heidelberg University | 13 | 3 |
| Greenville College | 13 | 3 |
| Manchester University | 14 | 6 |
| Muskingum University | 14 | 6 |
| Quincy University | 14 | 6 |
| Midland University | 16 | 6 |
| Thomas More College | 16 | 10 |
| Source: IPEDS | | |



Private Gifts and Grants

| 2015-16 | Amount | Rank |
|-----------------------|-------------|------|
| Muskingum University | \$8,078,077 | 1 |
| Thomas More College | \$6,154,084 | 2 |
| Manchester University | \$4,753,473 | 3 |
| Quincy University | \$3,035,159 | 4 |
| Greenville College | \$2,726,359 | 5 |
| Marietta College | \$2,638,363 | 6 |
| Adrian College | \$2,328,345 | 7 |
| Midland University | \$2,014,306 | 8 |
| Malone University | \$1,401,589 | 9 |
| Heidelberg University | \$1,325,650 | 10 |

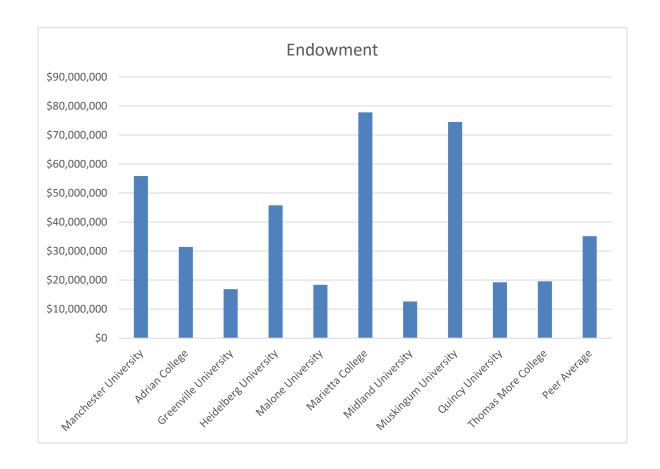
Source: IPEDS



Endowment Value (End of Fiscal Year)

| 2014-15 | Value | Rank |
|-----------------------|--------------|------|
| Manchester University | \$55,890,298 | 1 |
| Adrian College | \$31,441,157 | 2 |
| Thomas More College | \$19,559,280 | 3 |
| Quincy University | \$19,246,629 | 4 |
| Marietta College | \$18,350,915 | 5 |
| Greenville College | \$16,865,645 | 6 |
| Muskingum University | \$16,345,843 | 7 |
| Heidelberg University | \$14,862,708 | 8 |
| Midland University | \$12,654,497 | 9 |
| Malone University | \$11,003,077 | 10 |

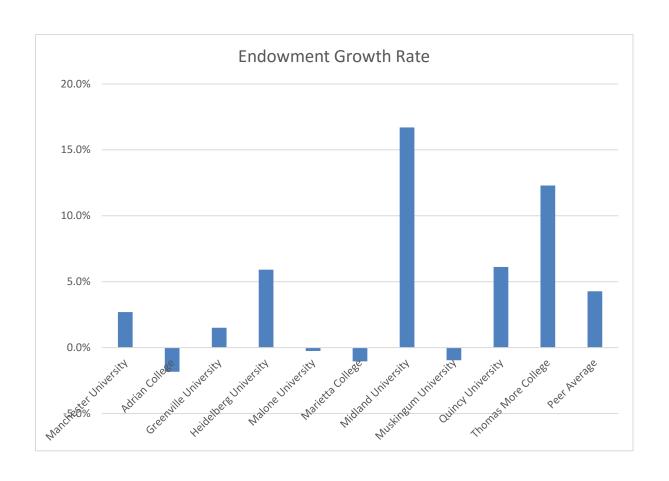
Source: IPEDS



Endowment Growth Rate

| 2014-15 | Percent Change | Rank |
|-----------------------|-------------------|------|
| Midland University | 16.7% | 1 |
| Thomas More College | 12.3% | 2 |
| Quincy University | 6.1% | 3 |
| Heidelberg University | 5.9% | 4 |
| Manchester University | 2.7% | 5 |
| Greenville University | 1.5% | 6 |
| Malone University | -0.3% | 7 |
| Marietta College | -0.1% | 8 |
| Muskingum University | -0.1% | 8 |
| Adrian College | -1.8% | 9 |

Source: Computed from IPEDS endowment data



4 Year Graduation Rate

| 2015 | Rate | Rank |
|-----------------------|------|------|
| Marietta College | 56% | 1 |
| Malone University | 48% | 2 |
| Manchester University | 46% | 3 |
| Greenville University | 45% | 4 |
| Midland University | 41% | 5 |
| Adrian College | 36% | 6 |
| Muskingum University | 34% | 7 |
| Thomas More College | 34% | 7 |
| Quincy University | 33% | 9 |
| Heidelberg University | 31% | 10 |

Source: IPEDS

