

Election of Major

Sales (52 hours)

2016-2017 Catalog

Name _____ I.D. Number _____

Planned Degree Completion Date: Mo. _____ Yr. _____ ✓ One Degree: ___BA ___BS

Required Courses

Do not write in shaded area

		Hours
<input type="checkbox"/>	ACCT 211 Principles of Accounting I	3.0
<input type="checkbox"/>	ACCT 212 Principles of Accounting II	3.0
<input type="checkbox"/>	BUS 108 Spreadsheet & Database Applications	2.0
<input type="checkbox"/>	BUS 111 Foundations of Business	3.0
<input type="checkbox"/>	BUS 313 Business Law I	3.0
<input type="checkbox"/>	BUS 474 Case Studies in Business (W)	3.0
<input type="checkbox"/>	ECON 221 Principles of Microeconomics	3.0
<input type="checkbox"/>	ECON 222 Principles of Macroeconomics	3.0
<input type="checkbox"/>	FIN 333 Principles of Finance	3.0
<input type="checkbox"/>	MATH 210 Statistical Analysis	4.0
<input type="checkbox"/>	BUS 234 Principles of Marketing	3.0
<input type="checkbox"/>	BUS 309 Introduction to Sales	4.0
<input type="checkbox"/>	BUS 322 Sales Forecasting	4.0
<input type="checkbox"/>	BUS 451 Sales and Entrepreneurship	4.0
<input type="checkbox"/>	BUS 453 Sales Management	4.0
<input type="checkbox"/>	COMM 344 Listening: A Relational Approach to Sales	3.0

Explain transfer, substitutions, or other irregularities:

Advisor Signature _____ Date _____

Department Chair Signature _____ Date _____

I understand I have final responsibility for monitoring my graduation requirements.

Student Signature _____ Date _____

Return this form to the Office of the Registrar